#### Exhibit 7-B

# Redacted Version of Document Sought to be Sealed

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 2 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	UNITED STATES DISTRICT COURT
2	NORTHERN DISTRICT OF CALIFORNIA
3	
4	IN RE: FACEBOOK, INC. CONSUMER ) MDL No. 2843
5	PRIVACY USER PROFILE LITIGATION) Case No.
6	) 18-md-02843-VC
7	This document relates to: )
8	ALL ACTIONS )
9	)
10	
11	
12	
13	*** HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY ***
14	
15	
16	REMOTE VIDEOTAPED DEPOSITION BY VIRTUAL ZOOM OF
17	FACEBOOK INC. REPRESENTATIVE,
18	KONSTANTINOS PAPAMILTIADIS
19	TUESDAY, FEBRUARY 23, 2021
20	
21	
22	Reported by:
23	Ashala Tylor, CSR #2436, CLR, CRR, RPR
24	JOB NO. 4473154
25	PAGES 1 - 280
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1	UNITED STATES DISTRICT COURT
2	NORTHERN DISTRICT OF CALIFORNIA
3	
4	IN RE: FACEBOOK, INC. CONSUMER ) MDL No. 2843
5	PRIVACY USER PROFILE LITIGATION) Case No.
6	) 18-md-02843-VC
7	This document relates to: )
8	ALL ACTIONS )
9	)
10	
11	
12	
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15	
16	Videotaped deposition of FACEBOOK, INC.
17	REPRESENTATIVE, KONSTANTINOS PAPAMILTIADIS taken via
18	virtual Zoom, commencing at 9:10 a.m. and ending at
19	3:58 p.m., on Tuesday, February 23, 2021, before Ashala
20	Tylor, CSR No. 2436, RPR, CRR, CLR.
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23	
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1	APPEARANCES OF COUNSEL:
2	FOR THE PLAINTIFF:
3	BLEICHMAR FONTI & AULD LLP
4	BY: LESLEY E. WEAVER, ESQ.
5	ANNE DAVIS, ESQ.
6	MATTHEW MONTGOMERY, ESQ.
7	MATTHEW MELAMED, ESQ.
8	555 12th Street, Suite 1600
9	Oakland, California 94607
10	415.445.4003
11	lweaver@bfalaw.com
12	adavis@bfalaw.com
13	mmmontgomery@falaw.com
14	mmelamed@bfalaw.com
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1	APPEARANCES (continued)
2	FOR PLAINTIFFS:
3	KELLER ROHRBACK LLP
4	BY: DAVID KO, ESQ.
5	CARI C. LAUFENBERG, ESQ.
6	DAVID LOESER, ESQ.
7	1201 Third Avenue, Suite 3200
8	Seattle, Washington 98101-3052
9	206.623.3384
10	dko@kellerrohrback.com
11	claufenberg@kellerrohrback.com
12	dloeser@kellerrohrback.com
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1				
1	APPEARANCES (continued)			
2	FOR THE DEFENDANT FACEBOOK, INC.:			
3	GIBSON, DUNN & CRUTCHER LLP			
4	BY: DEBORAH STEIN, ESQ.			
5	MARTIE KUTSCHER CLARK, ESQ.			
6	333 S. Grand Avenue, 47th Floor			
7	Los Angeles, California 90071			
8	213.229.7000			
9	dstein@gibsondunn.com			
10	mkutscherClark@gibsondunn.com			
11	- and -			
12	GIBSON DUNN & CRUTCHER LLP			
13	BY: LAURA MUMM, ESQ.			
14	200 Park Avenue, 47th Floor			
15	New York, New York 10166			
16	212.351.4000			
17	lmumm@gibsondunn.com			
18				
19	Also Present:			
20	Ian Chen, In-House Facebook Counsel			
21	Kimberly Decker, Videographer			
22				
23				
2 4				
25				
	Danie E			
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3		PAPAMILTIADIS	
4		Ms. Weaver	9, 171
5			,
6		EXHIBITS	
7	NO.	DESCRIPTION	PAGE
8		Plaintiffs' Amended Notice of	10
	EXHIDIC I		
9		Deposition of Defendant Facebook,	
10		Inc. Pursuant to Federal Rule of	
11		Civil Procedure 30(b)(6)	
12	Exhibit 2	Discovery Order No. 9	10
13		(Dkt. Nos. 515, 526, 537, 548)	
14	Exhibit 3	Email from Simone LiTrenta to	49
15		Matt Scutari and others, 5-8-14,	
16		FB CA MDL 00213423 - 443	
17	Exhibit 4	Email exchange, top one from	240
18		Simon Cross to Steven Elia,	
19		1-29-15, FB-CA-MDL-00227697 - 699	)
20	Exhibit 5	Excel spreadsheet,	265
21		FB-CA-MDL-01434884.csv	
22	Exhibit 6	Excel spreadsheet,	266
23		FB-CA-MDL-01434885.csv	
24		Instruction Not to Answer	
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1	Tuesday, February 23, 2021	
2	9:10 a.m.	
3	000	
4		
5	THE VIDEOGRAPHER: Good morning. We are	09:10
6	going on the record at 9:10 a.m. on February 23rd of	09:10
7	2021. All participants are attending remotely.	09:10
8	Audio and video recording will continue to	09:10
9	take place unless all parties agree to go off the	09:10
10	record.	09:10
11	This is Media Unit 1 of the recorded	09:10
12	deposition of Facebook, Inc. representative,	09:10
13	Konstantinos Papamiltiadis, taken by counsel for the	09:10
14	plaintiffs in the matter of Facebook, Inc. Consumer	09:10
15	Privacy User Profile Litigation filed in the	09:10
16	United States District Court, Northern District of	09:10
17	California, Case Number 18-md-02843-VC.	09:10
18	My name is Kimberly Decker from Veritext	09:10
19	Legal Solutions and I'm the videographer. The court	09:10
20	reporter is Ashala Tylor. I'm not related to any	09:10
21	party in this action, nor am I financially	09:11
22	interested in the outcome.	09:11
23	Counsel and all present will now state	09:11
24	their appearances and affiliations for the record.	09:11
25	If there are any objections to proceeding, please	09:11
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1	state them at the time of your appearance, beginning	09:11
2	with the noticing attorney.	09:11
3	MS. WEAVER: Good morning, everybody. I'm	09:11
4	Lesley Weaver, co-lead counsel for plaintiffs and	09:11
5	from Bleichmar Fonti & Auld.	09:11
6	MS. DAVIS: Good morning. Anne Davis also	09:11
7	for plaintiffs, Bleichmar Fonti & Auld.	09:11
8	MR. MONTGOMERY: Matthew Montgomery for	09:11
9	plaintiffs, Bleichmar Fonti & Auld.	09:11
10	MR. MELAMED: Matt Melamed for plaintiffs,	09:11
11	Bleichmar Fonti & Auld.	09:11
12	MS. LAUFENBERG: Cari Laufenberg for	09:11
13	plaintiffs from Keller	09:11
14	THE REPORTER: I'm sorry, one more time,	09:11
15	please.	09:11
16	MS. LAUFENBERG: Cari Laufenberg for	09:11
17	plaintiffs from Keller Rohrback.	09:11
18	MR. KO: David Ko of Keller Rohrback also	09:11
19	on behalf of the plaintiffs. Good morning.	09:12
20	MR. LOESER: Good morning. Derek Loeser	09:12
21	from Keller Rohrback for plaintiffs.	09:12
22	MS. STEIN: Are you ready for defendant?	09:12
23	Deborah Stein from Gibson, Dunn on behalf	09:12
24	of defendant Facebook.	09:12
25	MS. CLARK: Martie Kutscher Clark from	09:12
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1	Gibson, Dunn also on behalf of Facebook.	09:12
2	MS. MUMM: Laura Mumm from Gibson, Dunn on	09:12
3	behalf of Facebook.	09:12
4	MR. CHEN: And this is Ian Chen. I am	09:12
5	in-house counsel for Facebook.	09:12
6	THE VIDEOGRAPHER: Would the court	09:12
7	reporter please swear in the witness.	09:12
8		09:13
9	KONSTANTINOS PAPAMILTIADIS,	09:13
10	being first duly sworn or affirmed to testify	09:13
11	to the truth, the whole truth, and nothing but	09:13
12	the truth, was examined and testified as follows:	09:13
13	THE REPORTER: Proceed, Counsel.	09:13
14	EXAMINATION	09:13
15	BY MS. WEAVER:	09:13
16	Q. Good morning. And thank you very much for	09:13
17	being here this morning and as we adjust to this new	09:13
18	process.	09:13
19	May I address you as K.P. throughout the	09:13
20	deposition or would you prefer Mr. Papamiltiadis?	09:13
21	A. I don't need to ask counsel's permission	09:13
22	to answer that question. I guess you can.	09:13
23	Q. All right. You come prepared.	09:13
24	I'm going to start by marking a couple of	09:13
25	exhibits, and I think that you've practiced with	09:13
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## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 11 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	BY MS. WEAVER:	09:57
2	Q. Do you have an Exhibit 3?	09:57
3	A. So we're going to 3?	09:57
4	Q. We are going to 3.	09:58
5	A. Okay. I don't see it yet.	09:58
6	Q. I think you might need to refresh.	09:58
7	Do you have Exhibit 3 yet?	09:58
8	A. Yes.	09:58
9	Q. Okay.	09:58
10	MS. WEAVER: For the record, Exhibit 3 is	09:58
11	an email dated May 8, 2014, with some attachments.	09:58
12	Q. Have you seen Exhibit 3 before?	09:58
13	A. No, I haven't.	09:58
14	Q. Okay. Did	09:58
15	MS. STEIN: Why don't you give the witness	09:58
16	an opportunity to review the document.	09:58
17	MS. WEAVER: Okay. Thanks, Deb. You were	09:58
18	about to get in trouble.	09:58
19	Q. So there's the cover email, K.P., but if	09:58
20	you look at the attachment, and I direct your	09:58
21	attention to the Bates number that ends with 424.	09:58
22	Remember the if you look at the bottom there.	09:58
23	THE WITNESS: Yes, I've seen those pages,	09:58
24	yes.	09:59
25		
		Page 50

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1	BY MS. WEAVER:	09:59
2	Q. Okay. And when did you last see them?	09:59
3	A. Either yesterday or Friday.	09:59
4	Q. When did you first see them?	09:59
5	A. Maybe Friday.	09:59
6	Q. Okay. You hadn't seen them before Friday?	09:59
7	A. No.	09:59
8	Q. Is that right? Okay.	09:59
9	Do you have an understanding as to what	09:59
10	Exhibit 3 is?	09:59
11	A. I don't know the contents of the email,	09:59
12	but I think I can understand the page that you asked	09:59
13	me to look at, what it meant to be.	09:59
14	Q. Okay. And what is your understanding?	09:59
15	A. It's definition of different data that	09:59
16	Facebook may have accessed.	
17	Q. Okay. And let me back up again. This is	09:59
18	foundational. Do people communicate by email at	09:59
19	Facebook?	09:59
20	A. It's one of the ways to communicate, yes.	09:59
21	Q. How else do people communicate in the	09:59
22	course of doing business at Facebook?	09:59
23	A. We use a version of the product that is	09:59
24	designed for the business world called Workplace.	09:59
25	We use a version of our Messenger product, which is	10:00
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1	also an example, a device called Workset. We use	10:00
2	emails. We use Zoom. We use other	10:00
3	videoconferencing facilities. We use our telephones	10:00
4	to call each other. Different ways.	10:00
5	Q. And people text as well; is that right?	10:00
6	A. We don't like text messaging. We have our	10:00
7	own messaging apps.	10:00
8	Q. Just out of curiosity, is the Facebook	10:00
9	Messenger that people that work at Facebook use, is	10:00
10	that different than the Facebook Messenger that	10:00
11	users on the platform use, or is it the same?	10:00
12	A. I mean I use Messenger the same way you	10:00
13	would use it. But internally I don't use that	10:00
14	version of the product. I use an Enterprise	10:00
15	personal product	10:00
16	Q. Okay.	10:00
17	A which is called Workset.	10:00
18	Q. And what's the difference functionally	10:00
19	between those two?	10:00
20	MS. STEIN: Objection. This is like way	10:00
21	beyond the scope about what employees at Facebook	10:00
22	use.	10:01
23	MS. WEAVER: Okay. Fine. It's fine. I	10:01
24	was trying to establish a foundation, but I guess we	10:01
25	can come back to that in another deposition.	10:01
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1	Q. So, K.P., back to Exhibit 3. Do you who	10:01
2	Simone LiTrenta is?	10:01
3	A. No.	10:01
4	Q. Okay. Looking at just the cover email, do	10:01
5	you recognize the names of anybody on this email as	10:01
6	individuals who work at Facebook?	10:01
7	A. I recognize Matt Scutari, Rob Sherman, and	10:01
8	Erin Egan.	10:01
9	Q. And you understand that those are	10:01
10	employees of Facebook during the time this email was	10:01
11	written; is that right?	10:01
12	A. That is 2014? Yes, I believe so.	10:01
13	Q. Okay. And do you believe Exhibit 3 to be	10:01
14	an email sent by employees at Facebook in the	10:01
15	regular course of business?	10:01
16	A. Yes, that looks like.	10:01
17	Q. Okay. Do you have an understanding as to	10:01
18	what the materials that are attached to this email	10:02
19	are?	10:02
20	A. I think it's a set of definitions that	10:02
21	or slides that were meant to be presented at an	10:02
22	off-site.	10:02
23	Q. Okay. And what is do you know what the	10:02
24	global policy team is?	10:02
25	A. Yes.	10:02
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1	Q. What is it?	10:02
2	A. It's a team that is responsible for our	10:02
3	relationships with governments and regulators.	10:02
4	Q. Okay. And just again by way of	10:02
5	understanding how Facebook functions, you see	10:02
6	there's a Dropbox hyperlink here in the email?	10:02
7	A. Yes.	10:02
8	Q. Does Facebook also use Dropbox?	10:02
9	MS. STEIN: Objection to form. This	10:02
10	isn't not an ESI depo and he is not testifying	10:02
11	about what Facebook uses internally. Let's focus on	10:02
12	the subjects that he's here for.	10:02
13	MS. WEAVER: I'm trying to understand if	10:02
14	this document is complete, and that's a little bit	10:02
15	difficult to do. So are you going to instruct him	10:03
16	not to answer?	10:03
17	MS. STEIN: Is there a reason why you	10:03
18	think the document is not complete?	10:03
19	MS. WEAVER: Okay. Let me question.	10:03
20	Q. So is it true that Facebook people use	10:03
21	Dropbox at Facebook to share document files?	10:03
22	A. Can I answer?	10:03
23	Q. Yes.	10:03
24	A. Sorry, I was looking at the document.	10:03
25	Q. No problem.	10:03
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1	A. It's it's true that for files that are	10:03
2	concise that are too big to send by email we would	10:03
3	use Dropbox.	10:03
4	Q. Okay. Is there any way to know whether or	10:03
5	not a hard copy version of a document like this was	10:03
6	everything that was contained in the hyperlink or	10:03
7	would you have to see it in native form?	10:03
8	MS. STEIN: Objection to form.	10:03
9	Lesley, next.	10:03
10	BY MS. WEAVER:	10:03
11	Q. Please answer the question.	10:03
12	A. I'm not sure I understand exactly what you	10:03
13	saying. I don't even know what you have printed	10:03
14	out, so I cannot really establish whether it's a	10:03
15	complete document or not.	10:03
16	Q. Okay. Is there normally let me ask	10:03
17	this. Does Facebook maintain document like	10:04
18	documents like this in PDF form or are they native?	10:04
19	MS. STEIN: Objection to form.	10:04
20	Lesley, move on.	10:04
21	BY MS. WEAVER:	10:04
22	Q. Please answer the question.	10:04
23	MS. STEIN: It's not an ESI deposition.	10:04
24	Move on.	10:04
25	MS. WEAVER: I'm trying to understand this	10:04
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1	document, which we gave to you ahead of time, and	10:04
2	whether or not it's complete. So please allow him	10:04
3	to answer.	10:04
4	MS. STEIN: Ask him if he knows whether	10:04
5	it's complete. Don't ask him about things that have	10:04
6	nothing to do with what he's here to testify about	10:04
7	here today. He's not authorized on behalf of	10:04
8	Facebook to talk about Dropbox, email, messaging	10:04
9	that gets used internally.	10:04
10	BY MS. WEAVER:	10:04
11	Q. So, K.P., can I ask you, is there any kind	10:04
12	of for Dropbox is there any well, just I'll	10:04
13	move on. I'll come back to it.	10:04
14	So looking back at Exhibit 3, and turning	10:04
15	to the first page ending at Bates number 424	10:04
16	A. 424, yes.	10:05
17	Q it says "Ads and Measurement" on top.	10:05
18	Do you see that?	10:05
19	A. Yes.	10:05
20	Q. And you said earlier that you know who Rob	10:05
21	Sherman is; is that right?	10:05
22	A. Yes, I do.	10:05
23	Q. And who is he?	10:05
24	A. He's the VP of privacy.	10:05
25	Q. And he's still at Facebook; is that right?	10:05
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1	A. Yes, he is.	10:05
2	Q. Okay. And do you have an understanding as	10:05
3	to what this page represents?	10:05
4	A. I think that's a list of things that	10:05
5	supposing Facebook receives about people.	10:05
6	Q. Okay. And, in fact, it says at the top of	10:05
7	the document "What kinds of information does	10:05
8	Facebook receive about people?" Is that correct?	10:05
9	A. Uh-huh, that's what it says, yes.	10:05
10	Q. Fair enough.	10:05
11	So did you talk to Mr. Sherman to prepare	10:05
12	for your deposition today?	10:05
13	A. No, I haven't spoken to him.	10:05
14	Q. Did you speak to anybody other than your	10:06
15	counsel to prepare for your deposition today?	10:06
16	A. No, I haven't.	10:06
17	Q. And how long did you take to prepare for	10:06
18	your deposition?	10:06
19	A. I think I already answered that question.	10:06
20	I been preparing for this deposition for as long as	10:06
21	I have been at Facebook.	10:06
22	Q. Fair enough.	10:06
23	A. It's a collective collective knowledge	10:06
24	of my last 8 and a half years of being employed at	10:06
25	this company.	10:06
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and Behavioral Data." Do you see that? 10:07			
3       time did you spend preparing?       10:06         4       A. I don't know. Between, you know, calls       10:06         5       with my counsels and homework that I have done for       10:06         6       myself, I would say 15-20 hours.       10:06         7       Q. Okay. Thank you.       10:06         8       And looking back now at the page that we       10:06         9       were looking at ending in Bates number 424, do you       10:06         10       see that it describes three categories of data on       10:06         11       the left?       10:06         12       A. Yes.       10:06         13       Q. And it says "Native Data, Appended Data       10:07         14       and Behavioral Data." Do you see that?       10:07         15       A. Yes.       10:07         16       Q. Do you have an understanding as to what       10:07         17       native data is?       10:07         18       A. I can see that the definition of that is       10:07         19       data collected through our website apps and branded       10:07         20       Okay. And is that consistent with your       10:07         21       Q. Okay. And then what is appended data?       10:07	1	Q. Okay. And specifically to prepare for	10:06
A. I don't know. Between, you know, calls  with my counsels and homework that I have done for  myself, I would say 15-20 hours.  Q. Okay. Thank you.  And looking back now at the page that we  were looking at ending in Bates number 424, do you  see that it describes three categories of data on  the left?  A. Yes.  Q. And it says "Native Data, Appended Data  and Behavioral Data." Do you see that?  A. Yes.  Q. Do you have an understanding as to what  native data is?  A. I can see that the definition of that is  data collected through our website apps and branded  products.  Q. Okay. And is that consistent with your  understanding?  A. Yes, it makes sense.  Q. Okay. And then what is appended data?  NS. STEIN: Object to form.	2	this deposition in response to this notice, how much	10:06
5         with my counsels and homework that I have done for myself, I would say 15-20 hours.         10:06           7         Q. Okay. Thank you.         10:06           8         And looking back now at the page that we page that we page that we page that it describes three categories of data on page that it describes three categories of data on page that page	3	time did you spend preparing?	10:06
6       myself, I would say 15-20 hours.       10:06         7       Q. Okay. Thank you.       10:06         8       And looking back now at the page that we       10:06         9       were looking at ending in Bates number 424, do you       10:06         10       see that it describes three categories of data on       10:06         11       the left?       10:06         12       A. Yes.       10:06         13       Q. And it says "Native Data, Appended Data       10:07         14       and Behavioral Data." Do you see that?       10:07         15       A. Yes.       10:07         16       Q. Do you have an understanding as to what       10:07         17       native data is?       10:07         18       A. I can see that the definition of that is       10:07         19       data collected through our website apps and branded       10:07         20       products.       10:07         21       Q. Okay. And is that consistent with your       10:07         22       understanding?       10:07         23       A. Yes, it makes sense.       10:07         24       Q. Okay. And then what is appended data?       10:07         25       MS. STEIN: Object to for	4	A. I don't know. Between, you know, calls	10:06
7       Q. Okay. Thank you.       10:06         8       And looking back now at the page that we       10:06         9       were looking at ending in Bates number 424, do you       10:06         10       see that it describes three categories of data on       10:06         11       the left?       10:06         12       A. Yes.       10:06         13       Q. And it says "Native Data, Appended Data       10:07         14       and Behavioral Data." Do you see that?       10:07         15       A. Yes.       10:07         16       Q. Do you have an understanding as to what       10:07         17       native data is?       10:07         18       A. I can see that the definition of that is       10:07         19       data collected through our website apps and branded       10:07         20       products.       10:07         21       Q. Okay. And is that consistent with your       10:07         22       understanding?       10:07         23       A. Yes, it makes sense.       10:07         24       Q. Okay. And then what is appended data?       10:07         25       MS. STEIN: Object to form.       10:07	5	with my counsels and homework that I have done for	10:06
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the left? 10:06  A. Yes. 10:06  Q. And it says "Native Data, Appended Data 10:07  and Behavioral Data." Do you see that? 10:07  A. Yes. 10:07  Q. Do you have an understanding as to what 10:07  native data is? 10:07  A. I can see that the definition of that is 10:07  data collected through our website apps and branded 10:07  products. 10:07  Q. Okay. And is that consistent with your 10:07  understanding? 10:07  A. Yes, it makes sense. 10:07  Q. Okay. And then what is appended data? 10:07  MS. STEIN: Object to form. 10:07	9	were looking at ending in Bates number 424, do you	10:06
12 A. Yes. 10:06  13 Q. And it says "Native Data, Appended Data 10:07  14 and Behavioral Data." Do you see that? 10:07  15 A. Yes. 10:07  16 Q. Do you have an understanding as to what 10:07  17 native data is? 10:07  18 A. I can see that the definition of that is 10:07  19 data collected through our website apps and branded 10:07  20 products. 10:07  21 Q. Okay. And is that consistent with your 10:07  22 understanding? 10:07  23 A. Yes, it makes sense. 10:07  24 Q. Okay. And then what is appended data? 10:07  25 MS. STEIN: Object to form. 10:07	10	see that it describes three categories of data on	10:06
Q. And it says "Native Data, Appended Data 10:07 and Behavioral Data." Do you see that? 10:07 A. Yes. 10:07 Q. Do you have an understanding as to what 10:07 native data is? 10:07 A. I can see that the definition of that is 10:07 data collected through our website apps and branded 10:07 products. 10:07 Q. Okay. And is that consistent with your 10:07 understanding? 10:07 A. Yes, it makes sense. 10:07 Q. Okay. And then what is appended data? 10:07 MS. STEIN: Object to form. 10:07	11	the left?	10:06
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A. Yes.  Q. Do you have an understanding as to what  10:07  native data is?  A. I can see that the definition of that is  data collected through our website apps and branded  products.  Q. Okay. And is that consistent with your  understanding?  A. Yes, it makes sense.  Q. Okay. And then what is appended data?  MS. STEIN: Object to form.	13	Q. And it says "Native Data, Appended Data	10:07
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A. I can see that the definition of that is 10:07  data collected through our website apps and branded 10:07  products. 10:07  Q. Okay. And is that consistent with your 10:07  understanding? 10:07  A. Yes, it makes sense. 10:07  Q. Okay. And then what is appended data? 10:07  MS. STEIN: Object to form. 10:07	16	Q. Do you have an understanding as to what	10:07
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products. 10:07  Q. Okay. And is that consistent with your 10:07  understanding? 10:07  A. Yes, it makes sense. 10:07  Q. Okay. And then what is appended data? 10:07  MS. STEIN: Object to form. 10:07	18	A. I can see that the definition of that is	10:07
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22 understanding? 10:07  23 A. Yes, it makes sense. 10:07  24 Q. Okay. And then what is appended data? 10:07  25 MS. STEIN: Object to form. 10:07	20	products.	10:07
A. Yes, it makes sense. 10:07  Q. Okay. And then what is appended data? 10:07  MS. STEIN: Object to form. 10:07	21	Q. Okay. And is that consistent with your	10:07
Q. Okay. And then what is appended data? 10:07  MS. STEIN: Object to form. 10:07	22	understanding?	10:07
25 MS. STEIN: Object to form. 10:07	23	A. Yes, it makes sense.	10:07
	24	Q. Okay. And then what is appended data?	10:07
Page 58	25	MS. STEIN: Object to form.	10:07
			Page 58

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1	THE WITNESS: Data that is what?	10:07
2	MS. STEIN: Objection to form.	10:07
3	BY MS. WEAVER:	10:07
4	Q. I'll repeat the question. What is	10:07
5	appended data?	10:07
6	MS. STEIN: Same objection.	10:07
7	THE WITNESS: It's sorry. I have to	10:07
8	look at the document while you're talking. I don't	10:07
9	mean to talk over you.	10:07
10	It's okay I answer the question now?	10:07
11	BY MS. WEAVER:	10:07
12	Q. Yes.	10:07
13	A. Okay. It's data provided by third	10:07
14	parties.	10:07
15	Q. I'm sorry, data provided by I just	10:07
16	didn't hear you.	10:07
17	A. Third parties.	10:08
18	Q. Okay. So for the record, appended data is	10:08
19	data provided by third parties; is that correct?	10:08
20	A. Yes, as it is defined here, yes.	10:08
21	Q. Okay. And what is behavioral data?	10:08
22	MS. STEIN: Objection to form.	10:08
23	THE WITNESS: Sorry, I need to switch back	10:08
24	to see you don't want to talk. Okay.	10:08
25	So it's data collected for activity on	10:08
		Page 59

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 21 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	third parties using the Facebook product.	10:08
2	BY MS. WEAVER:	10:08
3	Q. Okay. And as you sit here today, are	10:08
4	there any other kinds of information Facebook	10:08
5	receives about people other than these three	10:08
6	categories?	10:08
7	A. I don't think so.	10:08
8	Q. Okay. Let's return to our discussion of	10:08
9	native data. Do you have an understanding as to why	10:08
10	the word "native" is being used? What does that	10:08
11	mean? Is it the same as raw data?	10:09
12	MS. STEIN: Objection to form.	10:09
13	THE WITNESS: Every piece of data has a	10:09
14	degree of rawness associated with it. Depends how	10:09
15	you define raw.	10:09
16	BY MS. WEAVER:	10:09
17	Q. Okay. I just didn't quite hear. Every	10:09
18	piece of data has a particular	10:09
19	A. (Indecipherable). I'm joking.	10:09
20	They if you are talking about raw data,	10:09
21	what do you mean?	10:09
22	Q. Okay. Well, I'm trying to learn from you,	10:09
23	so let me ask you.	10:09
24	A. The IP address the IP address is raw	10:09
25	data.	10:09
	Pε	age 60

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1	Q. Uh-huh, okay. Good.	10:09
2	A. But it comes through activity that happens	10:09
3	on a native Facebook app. The "native" means, in my	10:09
4	mind, the way I see the definition there, as	10:09
5	activity that's happening on Facebook platform.	10:09
6	Q. Okay. So for the record, native data is	10:09
7	data relating to activity on the Facebook platform;	10:09
8	is that right?	10:09
9	A. Correct.	10:09
10	Q. Okay. And so when we	
		10:10
22	Q. Okay. Can you think of any other branded	10:10
23	apps in the United States that were used during 2012	10:10
24	to 2017?	10:10
25	A. Facebook branded apps? Messenger,	10:10
		Page 61

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 23 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	Instagram.	10:10
2	Q. Great. Thank you.	10:10
3	And then on the right it seems this	10:10
4	chart seems to further break down categories of	10:10
5	native data. Do you see that?	10:10
6	A. Yes.	10:10
7	Q. Okay. And there's a column or really a	10:10
8	box that says "Explicitly collect." Do you see	10:10
9	that?	10:11
10	A. Yes.	10:11
11	Q. And then it lists profile info, email	10:11
12	address, phone number, et cetera. And then below	10:11
13	that it says "Implicitly collect." And it lists a	10:11
14	number of data. And then under that it says "Infer	10:11
15	from engagement on the site." Do you see all of	10:11
16	those boxes?	10:11
17	A. Yes.	10:11
18	Q. Okay. Do you have an understanding as to	10:11
19	what "Explicitly collect" means?	10:11
20	A. Explicitly collect I'm sorry, I'm	10:11
21	looking back. Explicitly collect is something the	10:11
22	user has submitted on their own.	10:11
23	Q. Okay. And so that means that a user has	10:11
24	taken an action to share the data; is that fair?	10:11
25	A. Correct.	10:11
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1		
1	Q. Okay. And so what does "Implicitly	10:11
2	collect" mean?	10:11
3	MS. STEIN: Object to form.	10:11
4	THE WITNESS: So that would mean	10:11
5	activities related to data.	10:11
6	BY MS. WEAVER:	10:11
7	Q. I'm sorry, did you	10:11
8	A. So so just to draw the distinction,	10:12
9	right, this is data that we collect during someone's	10:12
10	use of the Facebook app. So the IP address or the	10:12
11	device information is not something that the user	10:12
12	would have to type in and say, hey, this is my IP	10:12
13	address. It's something that we would collect when	10:12
14	a user uses Facebook because we would know which IP	10:12
15	address they are accessing Facebook from.	10:12
16	Q. Is it fair to say that the kinds of data	10:12
17	that Facebook implicitly implicitly collects is	10:12
18	data that Facebook observes?	10:12
19	A. Observes? It's confusing me. So what do	10:12
20	you mean by that?	10:12
21	Q. Okay. No, I'm just trying to understand	10:12
22	and put it in English for a layperson by so you	10:12
23	understand what I'm trying to do here. So let me	10:12
24	try to ask a better question.	10:12
25	Is it fair to say that the data that is	10:12
	Pa	ge 63

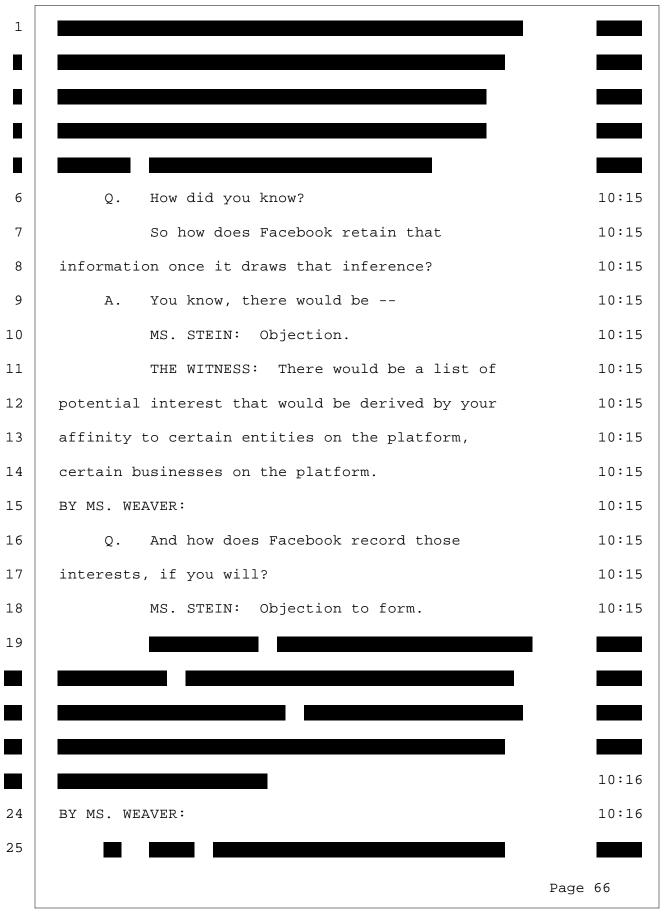
## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 25 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	implicitly collected by Facebook is not expressly	10:12
2	shared by users?	10:12
3	MS. STEIN: Objection to form.	10:12
4	THE WITNESS: So they may not be explicit	10:13
5	shared because they submit the data to us, but they	10:13
6	have agreed to share that data because they have	10:13
7	agreed to the privacy policies	10:13
8	BY MS. WEAVER:	10:13
9	Q. Okay.	10:13
10	A that make it clear that we will have	10:13
11	access to this kind of data.	10:13
12	Q. Okay. And do you see where it says	10:13
13	"Device identifiers" here?	10:13
14	A. Yes.	10:13
15	Q. And it lists a number of identifiers. Do	10:13
16	you see that?	10:13
17	A. Yes.	10:13
18	Q. Okay. And what is UDID?	10:13
19	A. I think it's another way of calling the	10:13
20	Android ID.	10:13
21	Q. And then what is IDFA?	10:13
22	A. It's an Apple identifier.	10:13
23	Q. And Google Ad ID, do you see that?	10:13
24	A. Yes.	10:13
25	Q. And what is that?	10:13
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1	A. I think that's an ID used specifically	10:13
2	around Google ads.	10:13
3	Q. Okay. So does Facebook implicitly collect	10:13
4	device identifiers?	10:13
5	A. We have access to those identifiers.	10:14
6	Q. Okay. And it also collects location	10:14
7	device, GPS, Wi-Fi, IP address, phone number,	10:14
8	carrier and device type; is that right?	10:14
9	A. Yes.	10:14
10	MS. STEIN: Object. Objection to form.	10:14
11	BY MS. WEAVER:	10:14
12	Q.	
		10:14
15	A. Yes, I do.	10:14
16	Q. What does that refer to?	10:14
17		
	P	age 65

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12	MS. STEIN: Objection. Form.	10:16
13	THE WITNESS: What do you mean?	10:16
14	BY MS. WEAVER:	10:16
15	Q. Well, I'm trying to understand. Facebook	10:16
16	receives explicitly collected data; is that right?	10:16
17	A. Yes.	10:16
18	Q. And where does it receive it and where	10:16
19	does it go? Where does the data go?	10:16
20	A. It's a it's a very complicated	10:16
21	question, so let me try to answer it may be with,	10:16
22	you know, like a high-level perspective.	10:17
23	So when you come to Facebook for the first	10:17
24	time in your life you will create an account, right?	10:17
25	To create an account you need to provide the	10:17
		Page 67

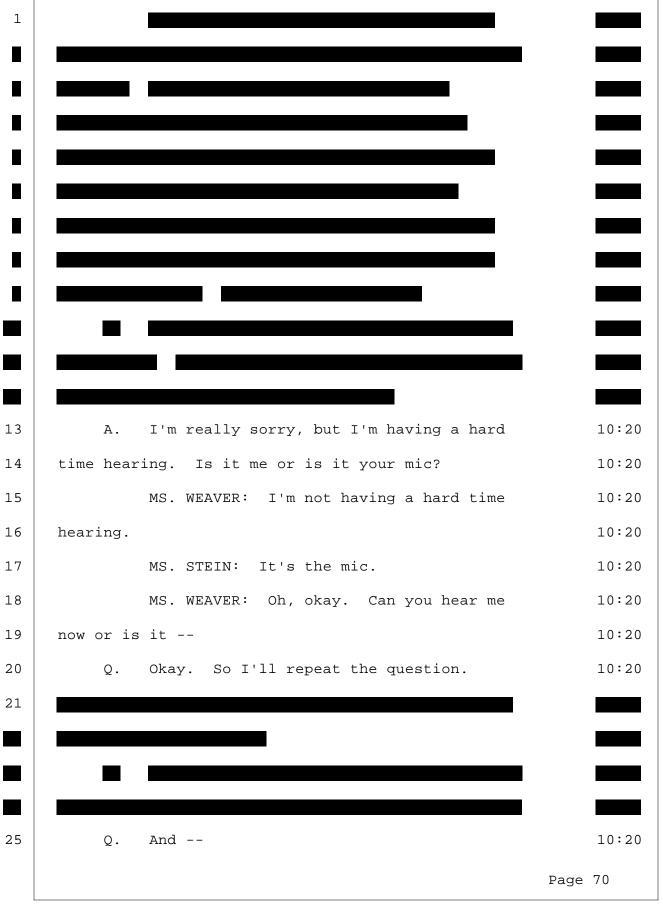
## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 29 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

couple of questions. What is your first name? What 10:  is your last name? What is your date of birth, and 10:  so on and so on. 10:  All that information lives in some, you 10:  know, database somewhere, right? The next time you 10:  come to Facebook you decide to post a photo of 10:  yourself, you know, celebrating your birthday. That 10:  information lives somewhere in a distributed 10:  database, right? 10:  Then some people will start liking your 10:  page, saying will most likely be your friends. 10:  That information is captured somewhere about who has 10:  liked your photo. 10:  Then the next day you come in and you 10:  you like Beyonce's page because you just saw her two 10:  months and you want to keep up with her work. That 10:  information is captured somewhere. 10:  But all that information is available 10:  to to you, right? You can go into your Facebook 10:  settings and you can find all that information. 10:  Q. Okay. When you say it is captured 10:  somewhere, where is the somewhere? 10:  A. It depends on, you know, what is that you 10:			
is your last name? What is your date of birth, and so on and so on.  All that information lives in some, you know, database somewhere, right? The next time you come to Facebook you decide to post a photo of yourself, you know, celebrating your birthday. That information lives somewhere in a distributed database, right?  Then some people will start liking your page, saying will most likely be your friends. That information is captured somewhere about who has liked your photo.  Then the next day you come in and you you like Beyonce's page because you just saw her two months and you want to keep up with her work. That information is captured somewhere.  But all that information is available to to you, right? You can go into your Facebook settings and you can find all that information.  Q. Okay. When you say it is captured somewhere, where is the somewhere?  10: A. It depends on, you know, what is that you  10:	1	username and a password. And then it will ask you a	10:17
All that information lives in some, you  know, database somewhere, right? The next time you  come to Facebook you decide to post a photo of  yourself, you know, celebrating your birthday. That  information lives somewhere in a distributed  database, right?  Then some people will start liking your  that information is captured somewhere about who has  liked your photo.  Then the next day you come in and you  you like Beyonce's page because you just saw her two  months and you want to keep up with her work. That  information is captured somewhere.  But all that information is available  to to you, right? You can go into your Facebook  settings and you can find all that information.  Q. Okay. When you say it is captured  somewhere, where is the somewhere?  A. It depends on, you know, what is that you  10:	2	couple of questions. What is your first name? What	10:17
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come to Facebook you decide to post a photo of yourself, you know, celebrating your birthday. That information lives somewhere in a distributed  then some people will start liking your page, saying will most likely be your friends.  That information is captured somewhere about who has liked your photo.  Then the next day you come in and you you like Beyonce's page because you just saw her two months and you want to keep up with her work. That information is captured somewhere.  But all that information is available to to you, right? You can go into your Facebook settings and you can find all that information.  Q. Okay. When you say it is captured somewhere, where is the somewhere?  A. It depends on, you know, what is that you  10:	5	All that information lives in some, you	10:17
yourself, you know, celebrating your birthday. That  information lives somewhere in a distributed  the database, right?  Then some people will start liking your  page, saying will most likely be your friends.  That information is captured somewhere about who has  liked your photo.  Then the next day you come in and you  you like Beyonce's page because you just saw her two  months and you want to keep up with her work. That  information is captured somewhere.  But all that information is available  to to you, right? You can go into your Facebook  settings and you can find all that information.  Q. Okay. When you say it is captured  somewhere, where is the somewhere?  A. It depends on, you know, what is that you  10:	6	know, database somewhere, right? The next time you	10:17
information lives somewhere in a distributed  database, right?  Then some people will start liking your  page, saying will most likely be your friends.  That information is captured somewhere about who has  liked your photo.  Then the next day you come in and you  you like Beyonce's page because you just saw her two  months and you want to keep up with her work. That  information is captured somewhere.  But all that information is available  to to you, right? You can go into your Facebook  settings and you can find all that information.  Q. Okay. When you say it is captured  somewhere, where is the somewhere?  A. It depends on, you know, what is that you  10:	7	come to Facebook you decide to post a photo of	10:17
10 database, right?  11 Then some people will start liking your 10: 12 page, saying will most likely be your friends. 10: 13 That information is captured somewhere about who has 14 liked your photo. 15 Then the next day you come in and you 16 you like Beyonce's page because you just saw her two 17 months and you want to keep up with her work. That 18 information is captured somewhere. 19 But all that information is available 10: 20 to to you, right? You can go into your Facebook 21 settings and you can find all that information. 22 Q. Okay. When you say it is captured 23 somewhere, where is the somewhere? 24 A. It depends on, you know, what is that you 10:	8	yourself, you know, celebrating your birthday. That	10:17
Then some people will start liking your page, saying will most likely be your friends. 10:  That information is captured somewhere about who has 10:  liked your photo. 10:  Then the next day you come in and you 10:  you like Beyonce's page because you just saw her two 10:  months and you want to keep up with her work. That 10:  information is captured somewhere. 10:  But all that information is available 10:  to to you, right? You can go into your Facebook 10:  settings and you can find all that information. 10:  Q. Okay. When you say it is captured 10:  somewhere, where is the somewhere? 10:  A. It depends on, you know, what is that you 10:	9	information lives somewhere in a distributed	10:17
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That information is captured somewhere about who has  liked your photo.  Then the next day you come in and you  you like Beyonce's page because you just saw her two  months and you want to keep up with her work. That  information is captured somewhere.  But all that information is available  to to you, right? You can go into your Facebook  settings and you can find all that information.  Q. Okay. When you say it is captured  somewhere, where is the somewhere?  A. It depends on, you know, what is that you  10:	11	Then some people will start liking your	10:17
14 liked your photo.  15 Then the next day you come in and you  16 you like Beyonce's page because you just saw her two  17 months and you want to keep up with her work. That  18 information is captured somewhere.  19 But all that information is available  20 to to you, right? You can go into your Facebook  21 settings and you can find all that information.  22 Q. Okay. When you say it is captured  23 somewhere, where is the somewhere?  24 A. It depends on, you know, what is that you  10:	12	page, saying will most likely be your friends.	10:17
Then the next day you come in and you 10:  you like Beyonce's page because you just saw her two 10:  months and you want to keep up with her work. That 10:  information is captured somewhere. 10:  But all that information is available 10:  to to you, right? You can go into your Facebook 10:  settings and you can find all that information. 10:  Q. Okay. When you say it is captured 10:  somewhere, where is the somewhere? 10:  A. It depends on, you know, what is that you 10:	13	That information is captured somewhere about who has	10:17
you like Beyonce's page because you just saw her two 10: months and you want to keep up with her work. That 10: information is captured somewhere. 10: But all that information is available 10: to to you, right? You can go into your Facebook 10: settings and you can find all that information. 10: Q. Okay. When you say it is captured 10: somewhere, where is the somewhere? 10: A. It depends on, you know, what is that you 10:	14	liked your photo.	10:17
months and you want to keep up with her work. That  information is captured somewhere.  But all that information is available  to to you, right? You can go into your Facebook  settings and you can find all that information.  Q. Okay. When you say it is captured  somewhere, where is the somewhere?  A. It depends on, you know, what is that you  10:	15	Then the next day you come in and you	10:17
information is captured somewhere.  But all that information is available  to to you, right? You can go into your Facebook  settings and you can find all that information.  Q. Okay. When you say it is captured  somewhere, where is the somewhere?  A. It depends on, you know, what is that you  10:	16	you like Beyonce's page because you just saw her two	10:17
But all that information is available 10:  to to you, right? You can go into your Facebook 10:  settings and you can find all that information. 10:  Q. Okay. When you say it is captured 10:  somewhere, where is the somewhere? 10:  A. It depends on, you know, what is that you 10:	17	months and you want to keep up with her work. That	10:18
to to you, right? You can go into your Facebook 10:  settings and you can find all that information. 10:  Q. Okay. When you say it is captured 10:  somewhere, where is the somewhere? 10:  A. It depends on, you know, what is that you 10:	18	information is captured somewhere.	10:18
settings and you can find all that information. 10:  Q. Okay. When you say it is captured 10:  somewhere, where is the somewhere? 10:  A. It depends on, you know, what is that you 10:	19	But all that information is available	10:18
Q. Okay. When you say it is captured 10: somewhere, where is the somewhere? 10: A. It depends on, you know, what is that you 10:	20	to to you, right? You can go into your Facebook	10:18
somewhere, where is the somewhere?  23  A. It depends on, you know, what is that you  10:	21	settings and you can find all that information.	10:18
24 A. It depends on, you know, what is that you 10:	22	Q. Okay. When you say it is captured	10:18
	23	somewhere, where is the somewhere?	10:18
25 are looking for, right? It's not a single place. 10:	24	A. It depends on, you know, what is that you	10:18
	25	are looking for, right? It's not a single place.	10:18
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## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 30 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	Q.	Use your example. I go on Facebook's	10:18
2	website an	nd I take an action. Where is that	10:18
3	captured?	You said it's captured somewhere. Where	10:18
4	is the sor	mewhere?	10:18
5	Α.	Well, if it's about an activity, it maybe	10:18
6	something	like Hive.	10:18
7	Q.	Okay.	10:18
8	Α.	That's a database.	10:18
9	Q.	And what if it's a like?	10:18
10	Α.	Again, it's an activity.	10:18
11	Q.	Okay.	
14	Q.	Yes.	10:19
15	Α.	Probably nowhere.	10:19
16	Q.	Okay.	
21	Α.	Yes.	10:19
22	Q.	Okay.	
			10:19
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#### Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 31 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY



## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 32 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. And by "entities" I mean in most cases	10:20
2	THE REPORTER: I'm sorry, "I mean in most	10:20
3	cases"	10:20
4	BY MS. WEAVER:	10:20
5	Q. And	10:20
6	THE REPORTER: I'm sorry, "I mean in most	10:20
7	cases"	10:20
8	THE WITNESS: Pages, Facebook pages.	10:20
9	THE REPORTER: Thank you.	10:20
10	BY MS. WEAVER:	10:20
11	Q. Let me move on. I'm going to return to	10:20
12	that because I think we need to drill down a little	10:20
13	bit. But I'll just go to "Appended Data." Do you	10:21
14	see that category?	10:21
15	A. Yes.	10:21
16	Q. And so appended data is data that Facebook	10:21
17	receives from third parties; is that right?	10:21
18	A. Yes.	10:21
19	Q. Okay. And you see it refers to data	10:21
20	brokers there?	10:21
21	A. Yes.	10:21
22	Q. What is a data broker?	10:21
23	A. It's sorry.	10:21
24	MS. STEIN: Are you asking him to read	10:21
25	from the document or are you asking him his	10:21
		Page 71

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 33 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	understanding?	10:21
2	MS. WEAVER: I'm asking Facebook what a	10:21
3	data broker is.	10:21
4	THE WITNESS: According to this document	10:21
5	it's a a list of third parties, including, you	10:21
6	know, like public records, DMVs or auto	10:21
7	registration, you know, authorities, supermarkets,	10:21
8	retailers and so on that provide access to certain	10:21
9	information.	10:21
10	BY MS. WEAVER:	10:21
11	Q. Do you know what a data broker is?	10:21
12	A. My definition of data broker?	10:21
13	Q. Yes.	10:22
14	A. Anybody that has access to a broad set of	10:22
15	data.	10:22
16	Q. Okay. Is Facebook a data broker?	10:22
17	A. No.	10:22
18	Q. Okay. Did you talk to anybody well,	10:22
19	strike that.	10:22
20	Do you see where it says "Partner	10:22
21	categories" on this document?	10:22
22	A. Yes.	10:22
23	Q. What does that refer to?	10:22
24	A. I guess a list of different categories I	10:22
25	listed myself. It's also documented here.	10:22
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## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 34 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	Q. And so do you see to the right there it	10:22
2	says "Public records, auto registration data,	10:22
3	supermarket loyalty cards, retail purchases, credit	10:22
4	card purchases," et cetera, on the right?	10:22
5	A. Yes.	10:22
6	Q. And is it your understanding that those	10:22
7	are examples of the kind kinds of data that	10:22
8	Facebook collects from data brokers?	10:22
9	A. Yes. I don't know if it's exhaustive or	10:23
10	not, but I would imagine that it is exhaustive.	10:23
11	Q. Thank you. And then underneath that do	10:23
12	you see where it says "Advertisers"?	10:23
13	A. Yes.	10:23
14	Q. What is an advertiser?	10:23
15	A. Someone that is running marketing	10:23
16	companies on Facebook.	10:23
17	Q. Okay. And then there's a parenthetical	10:23
18	that refers to "Custom audiences, offline conversion	10:23
19	measurement." Do you see that?	10:23
20	A. Yes.	10:23
21	Q. What is custom audiences?	10:23
22	A. A custom audience is a reference to a	10:23
23	products whereby a business can upload and encrypt	10:23
24	its a version of their database of customers for	10:23
25	the purpose of running a campaign that targets those	10:23
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## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 35 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	customers.	10:23
2	Q. Okay. I want to break that down a little	10:23
3	bit.	10:23
4	MS. WEAVER: I'm not seeing that on my	10:23
5	live feed.	10:23
6	Could you read his response back, please.	10:24
7	(The record was read by the	10:24
8	court reporter, as requested)	10:24
9	BY MS. WEAVER:	10:24
10	Q. Okay. And when you say "encrypt," what do	10:24
11	you mean?	10:24
12	A. They wouldn't upload the raw data. They	10:24
13	would upload a version of that data.	10:24
14	THE REPORTER: I'm sorry, could you repeat	10:24
15	that last part, please?	10:24
16	THE WITNESS: They wouldn't upload raw	10:24
17	customer data. They would upload encrypted personal	10:24
18	or hashed personal data.	10:24
19	BY MS. WEAVER:	10:24
20	Q. Thank you. And when you say "raw customer	10:24
21	data," what do you mean?	10:24
22	A. Email addresses.	10:24
23	Q. Anything else?	10:24
24	A. No.	10:24
25	Q. And what does "offline conversion	10:24
		Page 74

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 36 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	measurement" mean?	10:24
2	A. So imagine that you see an ad campaign	10:24
3	from Walmart, but you don't necessarily click on	10:25
4	that to buy the specific thing that they advertise.	10:25
5	But eventually you visit the Walmart and you end up	10:25
6	purchasing something, not necessarily the same item	10:25
7	from Walmart.	10:25
8	If Walmart wanted to track the offline	10:25
9	conversion, the fact that you purchased something	10:25
10	from them in their retail location, they could	10:25
11	actually made available some encrypted data again	10:25
12	back to us, and we would confirm to them that a	10:25
13	certain percentage of people that have interacted	10:25
14	with Walmart offline have actually seen the ads that	10:25
15	Walmart has run.	10:25
16	Q. So what does "conversion" mean in that	10:25
17	sentence? Purchase?	10:25
18	A. It's defined by the advertiser. Because	10:25
19	the the advertiser may optimize for store visits	10:25
20	versus others that may optimize for purchases,	10:26
21	right? So	10:26
22	Q. So conversion is taking some action as	10:26
23	defined by the advertiser; is that correct?	10:26
24	A. Correct.	10:26
25	Q. And that could also include engaging in	10:26
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# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 37 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1		10.00
1	well, strike that.	10:26
2	Could conversion also include a like or	10:26
3	agreeing to become a member of a group?	10:26
4	A. "No" in that context because we are	10:26
5	talking about offline conversion.	10:26
б	Q. Got it. Does advertisers here also	10:26
7	include political campaigns?	10:26
8	A. I'm looking at the sorry. Sorry. I	10:26
9	need to answer that, I guess. What do you mean? In	10:26
10	what context?	10:26
11	Q. Do political campaigns advertise?	10:26
12	A. Yes, they do.	10:26
13	Q. Okay. And when they are seeking	10:26
14	conversion, are they seeking to encourage certain	10:26
15	actions by Facebook users?	10:26
16	MS. STEIN: Objection to form.	10:27
17	THE WITNESS: Yeah, but that wouldn't	10:27
18	include, you know, like what people voted. It would	10:27
19	probably include if they read, or if they donated,	10:27
20	or if they took an action on their website,	10:27
21	depending on what the campaign is actually optimized	10:27
22	for.	10:27
23	BY MS. WEAVER:	10:27
24	Q. Got it.	10:27
25	A. But, no, the conversion wouldn't be that I	10:27
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# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 38 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	voted for Biden or I voted for Trump. That's not	10:27
2	THE REPORTER: I'm sorry, could you please	10:27
3	slow down. The last part?	10:27
4	THE WITNESS: Oh, sorry.	10:27
5	THE REPORTER: "The conversion"	10:27
6	THE WITNESS: The conversion that	10:27
7	political campaigns are tracking have to do with	10:27
8	fundraising, donations, registration, this kind of	10:27
9	things.	10:27
10	BY MS. WEAVER:	10:27
11	Q. Okay. And so Facebook provides conversion	10:27
12	measurement information back to the advertisers	10:27
13	which could include political campaigns; is that	10:27
14	right?	10:27
15	MS. STEIN: Objection to form.	10:27
16	THE WITNESS: Yes.	10:27
17	BY MS. WEAVER:	10:27
18	Q. And then do you see on the right of	10:27
19	Advertisers it says "Existing customer	10:27
20	relationships"? Do you see that? It's to the right	10:27
21	of Advertisers.	10:28
22	A. Yes.	10:28
23	Q. What does "Existing customer	10:28
24	relationships," that subcategories of advertisers,	10:28
25	refer to?	10:28
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# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 39 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. And so going back to our example earlier,	10:28
2	if if you are Walmart again, and you know that	10:28
3	let's say there are thousands of people that	10:28
4	attempted to purchase a TV from Walmart's website	10:28
5	and you have an understanding of the email addresses	10:28
6	of those people. Then you can encrypt those email	10:28
7	addresses, make them available to Facebook to create	10:28
8	what we call a custom audience.	10:28
9	And then Facebook will, you know, like	10:28
10	can target those specific users to the extent that	10:28
11	they are also Facebook users, of course, with an ad	10:28
12	that offers them, let's say, a discount for that	10:28
13	specific TV.	10:28
14	Q. What do you mean by "encrypt"?	10:28
15	A. Again we we want to have access to	10:29
16	their raw email addresses. We will have access to	10:29
17	hashed personal email addresses and then we will	10:29
18	match them with the hashed personal email address we	10:29
19	have on record and find those users that have both a	10:29
20	Walmart account and a Facebook account.	10:29
21	Q. So what is the difference between	10:29
22	encryption and hashing?	10:29
23	A. It's same thing in that sense.	10:29
24	Q. It is the same thing?	10:29
25	A. Yeah.	10:29
		Page 78

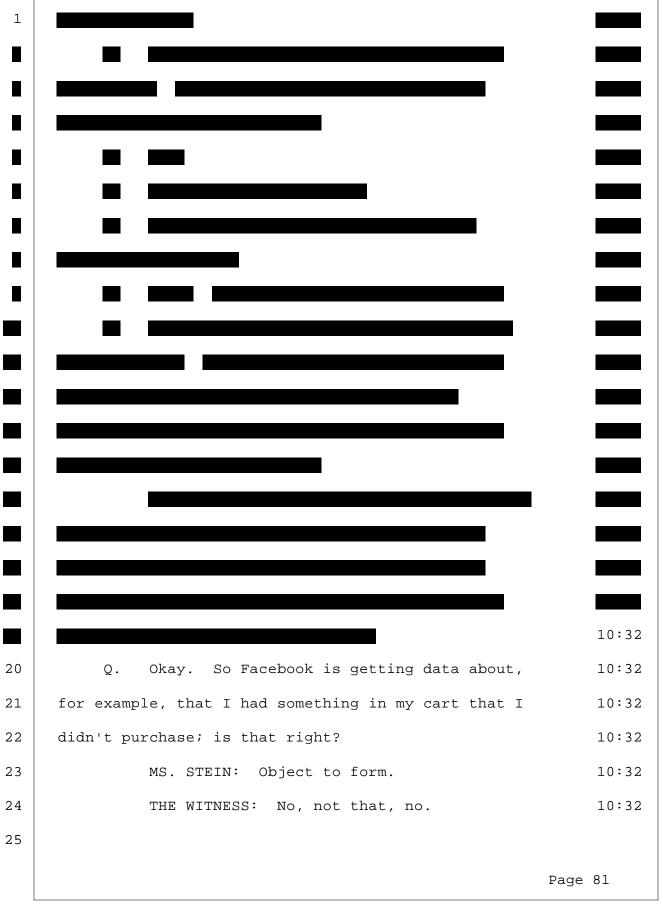
# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 40 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	Q. Is it true that hashing has two inputs	10:29
2	well, let me go back. Is it fair to say that	10:29
3	encryption has two inputs so that if you have a key,	10:29
4	you can associate data point together; is that fair?	10:29
5	MS. STEIN: Object to form. He's not here	10:29
6	as a technical expert, so	10:29
7	You can give your high-level	10:29
8	understanding, if you have one.	10:29
9	THE WITNESS: Yes, I don't I don't	10:29
10	want I don't want to talk about, you know, like	10:29
11	encryption. But it's important here, I think, to	10:29
12	take away is that we don't have access to those	10:29
13	email addresses and they don't have access to the	10:30
14	people who we ended up identifying as users who have	10:30
15	both a Facebook account and a Walmart account.	10:30
16	BY MS. WEAVER:	10:30
17	Q.	
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# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 41 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1		
3	Q. So could you, please, explain what hashed	10:30
4	data matching is?	10:30
5	A. If an advertiser has information about a	10:30
6	user, a customer of theirs, like their email	10:30
7	address I didn't realize that we can actually be	10:30
8	based on phone number or home address, but if it	10:30
9	seems to be the case, then that's basic data that we	10:30
10	can use to match those users on the Facebook site.	10:30
11	Q. And do you see that there's an arrow here	10:30
12	that goes from "Email address, phone number and	10:30
13	address," it's a dotted line but goes to "Hashed	10:31
14	data matching," and then it goes down to "Appended	10:31
15	Data"? Do you see that?	10:31
16	A. Yes, I do. I do see that.	10:31
17	Q. Okay. And so what's your understanding of	10:31
18	what those arrows mean?	10:31
19	A. No idea.	10:31
20		
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### Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 42 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY



# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 43 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	BY MS. WEAVER:	10:32
2	Q. Okay. Who has it? You just gave that as	10:32
3	an example.	10:32
4	A. Yeah, but that is a logic that takes place	10:32
5	on the advertiser's side.	10:32
6	Q. Okay.	10:32
7	A. The advertiser selects the marketing team	10:32
8	on the advertiser side to decide what kind of	10:32
9	campaign they want to run. And they create a	10:33
10	segment of their customers that they want to target	10:33
11	with their ad campaign, and then they will decide	10:33
12	what creative they want to use, like how the ad is	10:33
13	going to look like.	10:33
14	Q. Right. But this is a list of information	10:33
15	that Facebook receives, right?	10:33
16	MS. STEIN: Objection to form.	10:33
17	THE WITNESS:	
20	BY MS. WEAVER:	10:33
21	Q. Okay. Looking at this chart here, it's	10:33
22	labeled, "What kinds of information does Facebook	10:33
23	receive?" correct?	10:33
24	MS. STEIN: Objection to form.	10:33
25	(Background audio interference.)	10:33
	]	Page 82

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 44 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	MS. WEAVER: Somebody needs to put their	10:33
2	phones on mute or their computers on mute.	10:34
3	Q. Returning to the document, sir, isn't this	10:34
4	page a list of information that Facebook receives	10:34
5	about people?	10:34
6	MS. STEIN: Objection to form.	10:34
7	THE WITNESS: We received information that	10:34
8	an associate hashed email address with a Walmart	10:34
9	customer.	10:34
10	MS. WEAVER: Okay. Tat's I'll just	10:34
11	move to strike as nonresponsive. We will move on.	10:34
12	Q. Going back to this category that says	10:34
13	"Both." Do you see that, near Appended Data?	10:34
14	A. Yes.	10:34
15	Q. What does "both" mean?	10:34
16	MS. STEIN: Objection to form.	10:34
17	THE WITNESS: A combination of advertisers	10:34
18	and data brokers, I assume.	10:34
19	THE REPORTER: I'm sorry, could you repeat	10:34
20	that, please. Information?	10:34
21	THE WITNESS: A combination of advertisers	10:34
22	and data brokers.	10:34
23	BY MS. WEAVER:	10:34
24	Q.	
		10:34
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# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 45 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1		10:34
2	MS. STEIN: Objection to form. The	10:35
3	document speaks for itself.	10:35
4	MS. WEAVER: I'm here to depose him about	10:35
5	the document, Deb. It was identified ahead of time.	10:35
6	Please answer the question.	10:35
7	MS. STEIN: Yeah, Lesley, this document is	10:35
8	all about targeted advertising, and you've been	10:35
9	going on for about an hour about targeted	10:35
10	advertising which isn't even in this case. It's	10:35
11	outside the scope of this case.	10:35
12	MS. WEAVER: You can instruct him not to	10:35
13	answer if you want, but I'm actually	10:35
14	MS. STEIN: Lesley, I've let this witness	10:35
15	testify for an hour about targeted advertising. So	10:35
16	if you want to ask him about the scope of this	10:35
17	deposition, you're free to, but suggesting that just	10:35
18	because you sent us a document about targeted	10:35
19	advertising	10:35
20	MS. WEAVER: Deb, stop lecturing and	10:35
21	wasting my minutes with the witness, please.	10:35
22	MS. STEIN: Lesley, I am stating my	10:35
23	position for the record. This is a 30(b)(6)	10:35
24	deposition on a specific set of topics. You've gone	10:35
25	beyond the scope. I've been very liberal in that.	10:35
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1	I will let the witness continue answering	10:35
2	some more questions, but if it continues focusing on	10:35
3	targeted advertising, then we're going to have to	10:36
4	move on.	10:36
5	BY MS. WEAVER:	10:36
6	Q. So the question I'm sorry, K.P the	10:36
7	question is this:	
		10:36
11	MS. STEIN: Objection to form.	10:36
12	THE WITNESS: I don't know the definition	10:36
13	of an "	10:36
14	BY MS. WEAVER:	10:36
15	Q. Okay.	10:36
16	A.	
		10:36
20	Q. Thank you.	10:36
21	And does Facebook also receive behavioral	10:36
22	data?	10:36
23	A. In what context?	10:36
24	Q. Well, I'm just reading from the chart. Do	10:36
25	you see where it says "Behavioral Data"?	10:36
		Page 85

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1	Α.	Okay. In the context of this document	10:36
2	Q.	Yes.	10:36
3	Α.	not in the context of appended data?	10:36
4	Yes, we d	o collect.	10:36
5	Q.	Yes. I'm so sorry. So I'll ask the	10:36
6	question	again. Does Facebook also receive	10:36
7	behaviora	l data about people?	10:36
8	A.	Yes.	10:36
9	Q.	Okay.	
			10:36
11	A.	Yes.	10:37
12	Q.	What does that refer to?	10:37
13	Α.		
			10:37
16	Q.	Okay.	
			10:37
23	Q.	Okay. And then "Web SDK," do you see	10:37
24	that?		10:37
25	Α.	Yes.	10:37
			Page 86

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1	Q. What does that refer to?	10:37
2	A. So this is the version of the SDK that is	10:37
3	used by websites.	10:37
4	Q. Okay. And did that change over time?	10:37
5	A. Yes, we update the SDKs quite regularly.	10:38
6	Q. Okay. And "Mobile SDK," what is that?	10:38
7	A. This is the SDK that is used by native	10:38
8	apps, meaning iOS and Android.	10:38
9	Q. Okay. I just want to go back to	10:38
10	behavioral data for a minute. What is behavioral	10:38
11	data as opposed to appended data?	10:38
12	A. I think we discussed about that before.	10:38
13	So I'll try to repeat my previous response.	10:38
14	So behavioral data is activities happening	10:38
15	on third-party sites that are being captured through	10:38
16	a Facebook product, a pixel or an SDK.	10:38
17	Q. Okay. I see that I guess the videographer	10:38
18	would like to take a quick break. So do you want to	10:38
19	just is that comfortable for you, K.P., to take a	10:38
20	break for a little bit here?	10:38
21	A. Yes, I need a coffee.	10:38
22	MS. WEAVER: Okay. So why don't we come	10:38
23	back at, do you want to say, 10:50?	10:38
24	THE WITNESS: 10 minutes from now?	10:38
25	MS. WEAVER: Yeah, does that work? Well,	10:39
	Pag	ge 87

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1	1	11 minutes? Okay. Great.	10:39
	2	THE VIDEOGRAPHER: We are off the record	10:39
2		10:39 3 at a.m.	
	10:3	39	
3	4	(Recess.)	10:39
		10:39 5 (Off record:	a.m.)
4	10:3	39	
5	6	(On record: 10:53 a.m.)	10:39
6	7	THE VIDEOGRAPHER: We are on the record at	10:53
7		10:53 8 a.m.	
8	10:5	53	
9	9	BY MS. WEAVER:	10:53
10	10	Q. Hello, K.P. You understand you are still	10:53
11	11	under oath, correct?	10:53
12	12	A. Yes, I do.	10:53
13	13	Q. Okay. Returning to where we left off, we	10:53
14	14	were discussing before the break.	10:53
15	15	Do you recall that?	10:53
16	16	A. Yes, I do.	10:53
17	17	Q.	
			10:53
21	21	A. Correct.	10:53
22	22	MS. STEIN: Object to form.	10:53
23	23	BY MS. WEAVER:	10:53
24	24	Q.	
			Page 88

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1		
		10:54
3	A. Yes, I do.	10:54
4	Q. Okay.	
_		10:54
7	MS. STEIN: Objection to form.	10:54
8	THE WITNESS: Yeah.	
		10:54
14	BY MS. WEAVER:	10:54
15	Q. Okay. And do you see here where it says	10:54
16	"Explicit actions (likes, logins) off Facebook"?	10:54
17	A. Yes.	10:54
18	Q. Do you see that? What does that refer to?	10:54
19	MS. STEIN: Objection. Asked and	10:54
20	answered.	10:54
21	You can answer.	10:54
22	THE WITNESS: This is in relation to the	10:54
23	web SDK and refers to activities captured in this	10:54
24	is for the purpose of those examples via the	10:55
25	Facebook log-in button and a like button.	10:55
		Page 89

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1	BY MS. WEA	VER:	10:55
2	Q.	Okay.	
			10:55
4	Α.	Yes.	10:55
5	Q.		10:55
6	Α.		
			10:55
11	Q.	So it was called ; is that	10:55
12	correct?		10:55
13	Α.	I don't remember the exact name of the	10:55
14	app.		10:55
15	Q.	Do you recall that it was a VPN, a virtual	10:55
16	private ne	etwork?	10:55
17		MS. STEIN: Objection to form.	10:55
18		THE WITNESS: Yes.	10:55
19	BY MS. WE	AVER:	10:55
20	Q.		
			10:55
22		MS. STEIN: Object to form.	10:55
23		THE WITNESS:	10:55
24	BY MS. WEA	AVER:	10:55
25	Q.	Uh-huh.	10:56
			Page 90

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1	A. I don't think so.	
		10:56
3	Q. Right.	
		10:56
5	MS. STEIN: Objection to form. Beyond the	10:56
6	scope.	10:56
7	MS. WEAVER: It relates directly to the	10:56
8		10:56
9	Q.	
		10:56
11	MS. STEIN: Objection to form. Beyond the	10:56
12	scope. This witness is not testifying about	10:56
13	MS. WEAVER: Are you instructing him not	10:56
14	to answer my question about	10:56
15	MS. STEIN: That it's not subject to this	10:56
16	testimony. He's not here he knows it he's not	10:56
17	designated	10:56
18	MS. WEAVER: State an objection to form or	10:56
19	instruct him not to answer. Please don't fill my	10:56
20	record with your speeches.	10:56
21	MS. STEIN: Okay. It's not a speech. I'm	10:56
22	explaining that this witness came prepared to	10:56
23	testify about certain things. He's not a company	10:56
24	witness on so he's not answering the	10:56
25	question.	10:56
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1	BY MS. WEAVER:	10:56
2	Q. Do you see to the right of the word	10:56
3		
	Do you see that?	10:57
5	A. Yes, I see that.	10:57
6	Q. What does that refer to?	10:57
7	A. Again, only guess.	10:57
8	Q. What what do you believe it means?	10:57
9	MS. STEIN: The witness should not guess.	10:57
10	If he knows, he can answer. If he does not know, he	10:57
11	should not answer.	10:57
12	THE WITNESS: I don't know.	10:57
13	BY MS. WEAVER:	10:57
14	Q. Okay. Does that refer to the fact that	10:57
15		
		10:57
17	MS. STEIN: Objection. The witness just	10:57
18	said he doesn't know.	10:57
19	BY MS. WEAVER:	10:57
20	Q. You can answer the question.	10:57
21	A. I don't know.	10:57
22	Q. Okay. Did you have any personal	10:57
23	involvement with	10:57
24	A. No, I didn't.	10:57
25	Q. Okay. Do you know who did?	10:57
		Page 92

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1	Α.	It's a very broad question. So in what	10:57
2	capacity?		10:57
3	Q.	Who oversaw the Onavo project from within	10:57
4	Facebook?	It was a partnership, correct?	10:57
5	Α.	No, it's not a partnership. It's an	10:57
6	acquisitio	on.	10:57
7	Q.	Okay. So who oversaw that acquisition?	10:57
8	Α.	On the Facebook side or	10:57
9	Q.	Yes.	10:58
10	Α.	after the acquisition?	10:58
11	Q.	On the Facebook side.	10:58
12	Α.	I don't know.	10:58
13	Q.	Okay. What about after the acquisition?	10:58
14	Α.	The I guess the CEO of Onavo.	10:58
15	Q.	Okay. Move on.	10:58
16		Do you know what an opt-in panel is?	10:58
17	Α.	I don't know.	10:58
18	Q.	So I'll turn to the next page on this	10:58
19	document.	And that's the one beginning at 425. Do	10:58
20	you see tl	nat? It says "Hard Questions" at the top?	10:58
21	Α.	Yes.	10:58
22	Q.	Okay. And then do you see where it says	10:58
23	"Does Face	ebook share my data with advertisers?" Do	10:58
24	you see tl	nat?	10:58
25	Α.	I see that.	10:58
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1	Q. And in quotes it says "We don't share the	10:58
2	private information that you put on Facebook with	10:58
3	advertisers without your consent." Do you see that?	10:58
4	A. I see that.	10:58
5	Q. And do you see that it's in quotations?	10:58
6	A. Yes.	10:59
7	Q. And is that in quotations because that was	10:59
8	Facebook's policy at the time?	10:59
9	MS. STEIN: Objection to form. If the	10:59
10	witness knows what the people who wrote this	10:59
11	MS. WEAVER: Please stop coaching him and	10:59
12	telling him to say that he doesn't know.	10:59
13	MS. STEIN: Lesley Lesley, do not	10:59
14	accuse me of coaching. You've gotten	10:59
15	MS. WEAVER: That's strike one.	10:59
16	Q. Okay. Go ahead, K.P.	10:59
17	MS. STEIN: Excuse me?	10:59
18	BY MS. WEAVER:	10:59
19	Q. I'll ask the question again. Do you know	10:59
20	at this point in time whether Facebook's policy was,	10:59
21	"We don't share the private information that you put	10:59
22	on Facebook with advertisers without your consent"?	10:59
23	A. I can only speak at a high level. This	10:59
24	has always been not just the policy but the way we	10:59
25	operated as a business.	10:59
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1	Q. Okay. Thank you.	10:59
2	And then do you see it says "Why do we use	10:59
3	that framing?" right below it?	10:59
4	A. Yes, yes.	10:59
5	Q. Okay. And then there's a bullet point	10:59
6	that says "Though Facebook's policies prohibit	11:00
7	sharing of data with data brokers or similar	11:00
8	entities, we only make commitments about what	11:00
9	Facebook will do." Do you see that?	11:00
10	A. Yes, I do.	11:00
11	Q. Okay. So is it a true statement that at	11:00
12	this time Facebook's policy prohibited sharing of	11:00
13	data with data brokers or similar entities?	11:00
14	A. Yes.	11:00
15	Q. Okay. And do you have an understanding as	11:00
16	to what the "We only make commitments about what	11:00
17	Facebook will do," what does that mean?	11:00
18	A. It means that Facebook as a business only	11:00
19	makes public commitments about things that are	11:00
20	within our control.	11:00
21	Q. Okay. And so I just want to direct your	11:00
22	attention to the bottom bullet point there in the	11:00
23	second sentence. Do you see where it says "Also, we	11:00
24	may in the future operate a 'data cooperative,' or	11:01
25	other product allowing exchange of information that	11:01
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1	people haven't given to us directly"? Do you see	11:01
2	that?	11:01
3	A. I see that.	11:01
4	Q. Okay. Do you know what a data cooperative	11:01
5	is as it's expressed here?	11:01
6	A. It would probably mean some sort of a	11:01
7	partnership with data brokers.	11:01
8	Q. Okay. And do you know if Facebook did	11:01
9	engage in a data cooperative with data brokers?	11:01
10	A. No.	11:01
11	Q. No, you don't know, or, no, they did not?	11:01
12	A. No, we haven't.	11:01
13	Q. Okay. What is a little bit lower	11:01
14	there, do you see "Facebook Exchange" referenced?	11:01
15	A. Yes.	11:01
16	Q. What does that refer to?	11:01
17	A. I don't know.	11:01
18	Q. Okay. There's a question here "How can	11:02
19	people see what you know about them and control	11:02
20	their ad experiences?" Do you see that?	11:02
21	A. Yes, I see that.	11:02
22	Q. And there's something there that says	11:02
23	"Context menu." Do you see it?	11:02
24	A. Yes.	11:02
25	Q. What is that?	11:02
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# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 58 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. Sorry, I'm searching back so I can see	11:02
2	you.	11:02
3		
		11:02
6	Q. Okay. And can you that was during the	11:02
7	time period in 2012 to 2017?	11:02
8	A. My I don't know exactly when that	11:02
9	option was added, but I believe it was always there.	11:02
10	Q. Okay. And "Activity Log and Download Your	11:02
11	Information (DYI)." Do you see that?	11:02
12	A. Yes.	
13	Q. And it says "See the information you've	11:03
14	put on Facebook that may be used for ads." Do you	11:03
15	see that?	11:03
16	A. Yes.	11:03
17	Q. So is it true that well, let me back	11:03
18	up. What is the activity log?	11:03
19	A. It's a list of every single action you	11:03
20	have taken on Facebook.	11:03
21	Q. Okay. And what is "Download Your	11:03
22	Information"?	11:03
23	A. It's a user-friendly way of downloading	11:03
24	it's a file basically, but it's a user-friendly file	11:03
25	of everything that Facebook held all the	11:03
		Page 97

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 59 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	information that Facebook has for you.	11:03
2	Q. Okay. And going back to the activity log,	11:03
3	it's a list of every single action you have taken on	11:03
4	Facebook. Do you mean on the platform?	11:03
5	A. I believe it's on the platform, yes.	11:03
6	Q. Okay. So is it limited to only the	11:03
7	activity on the platform?	11:03
8	A. The Facebook activity log, yes.	11:04
9	Q. Okay. And back to the DYI. You say it's	11:04
10	all the information that Facebook has for you; is	11:04
11	that correct?	11:04
12	A. Yes.	11:04
13	Q. What do you mean by that?	11:04
14	A. It includes from things from like the	11:04
15	information you submitted when you created your	11:04
16	account, to the photos that you may have uploaded,	11:04
17	to the pixels of your friends you may have liked, to	11:04
18	the ads you may have seen, the videos you may have	11:04
19	watched. It's a it's a very lengthy, you know,	11:04
20	like document with different things.	11:04
21	Q. Okay. So going back to the previous page	11:04
22	where we were talking about appended data, does the	11:04
23	DIY tool include appended data?	11:04
24	A. No.	11:04
25	Q. Okay. Does it include behavioral data?	11:04
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1	MS. STEIN: Objection to form.	11:04
2	THE WITNESS: Yes, it does.	11:05
3	BY MS. WEAVER:	11:05
4	Q. Okay. So it includes the conversions and	11:05
5	purchases off Facebook?	11:05
6	A. I don't know about that, but it includes	11:05
7	the apps that you have logged in. It includes, I	11:05
8	think, the websites that you may have liked, and so	11:05
9	on.	11:05
10	Q. Okay. Does the Do It Yourself network	11:05
11	include the native data that was inferred from	11:05
12	engagement on the site?	11:05
13	MS. STEIN: Objection to form.	11:05
14	THE WITNESS: I think you're referring to	11:05
15	the DYI file?	11:05
16	BY MS. WEAVER:	11:05
17	Q. Yes. I'll ask the question again. Sorry.	11:05
18	Does the DIY file include native data that	11:05
19	is inferred from engagement on the site?	11:05
20	MS. STEIN: Objection to form.	11:05
21	THE WITNESS: It should include interests,	11:05
22	which are inferred data, so yes.	11:05
23	BY MS. WEAVER:	11:05
24	Q. Does it also include behaviors?	11:05
25	MS. STEIN: Objection to form.	11:05
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1	MS. WEAVER: What's the objection?	11:06
2	MS. STEIN: "Behaviors" is a very vague	11:06
3	term, Lesley.	11:06
4	MS. WEAVER: No. It's listed right here	11:06
5	on the document. So I'm going to restate the	11:06
6	question.	11:06
7	Q. Does the DIY tool also include the native	11:06
8	data that's inferred from the engagement on the site	11:06
9	like behaviors as listed in this document?	11:06
10	MS. STEIN: Objection to form.	11:06
11	THE WITNESS: So I will answer with, you	11:06
12	know, like a high-level understanding that the DYI	11:06
13	file includes the pages that you liked. And by	11:06
14	default, that's a behavior.	11:06
15	BY MS. WEAVER:	11:06
16	Q. Does Facebook engage in okay. But	11:06
17	just sorry. Just go back to that question.	11:06
18	Do you know, as you sit here today,	11:06
19	whether the DIY tool includes native data inferred	11:06
20	from engagement on the site, including interests and	11:06
21	behaviors as identified on this chart?	11:06
22	MS. STEIN: Objection to form.	11:06
23	THE WITNESS: DYI file includes activities	11:06
24	such as you liking a page that may suggest an	11:07
25	interest and, by default, explain a behavior or	11:07
	Pag	e 100

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 62 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	describe a behavior.	11:07
2	BY MS. WEAVER:	11:07
3	Q. Okay. But is that to be inferred from the	11:07
4	engagement on the site?	11:07
5	A. It's driven by your activities happening	11:07
6	on the Facebook website or the Facebook apps.	11:07
7	Q. Okay. Going back to the page ending in	11:07
8	425. We were near the bottom of the page there.	11:07
9	A. Yes.	11:07
10	Q. Do you see where it says "Centralized	11:07
11	opt-out"?	11:07
12	A. Yes.	11:07
13	Q. What does that refer to?	11:07
14	A. So this refers to the ability of the user	11:07
15	to turn off any kind of activity around behavioral	11:07
16	data captured through our SDKs	11:07
17	THE REPORTER: I'm sorry, "Behavioral	11:08
18	data"	11:08
19	THE WITNESS: and pixel.	11:08
20	THE REPORTER: I'm sorry, "Behavioral	11:08
21	data"	11:08
22	THE WITNESS: captured through the SDKs	11:08
23	and pixel.	11:08
24	THE REPORTER: Thank you.	11:08
25		
	Pac	ge 101

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 63 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	BY MS. WEAVER:	11:08
2	Q. And what is third-party behavioral data	11:08
3	again?	11:08
4	A. I think we exhausted that, but I will go	11:08
5	back to the definition as it's being offered in a	11:08
6	previous page: Website, browser behaviors,	11:08
7	conversations, explicit actions, mobile apps	11:08
8	installed, and so on.	11:08
9	Q. And is that contained in the DYI tool or	11:08
10	the DYI file?	11:08
11	MS. STEIN: Object to form. Objection to	11:08
12	form.	11:08
13	THE WITNESS: I'm sorry, how can a file	11:08
14	include activities as you have already opted out?	11:08
15	BY MS. WEAVER:	11:08
16	Q. Okay. What I'm asking is whether the DIY	11:08
17	tool collects third-party behavioral data as it's	11:08
18	referred to there?	11:08
19	A. I'm sorry, I feel like I'm repeating	11:08
20	myself. But the DYI file identified the apps that	11:09
21	you used, the websites that you may have liked and	11:09
22	so on. So it captures behavioral data as per	11:09
23	Q. Okay.	11:09
24	A the definition of the previous page.	11:09
25	Q. Does it collect all third-party behavioral	11:09
	Page	e 102

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 64 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	data?		11:09
2		MS. STEIN: Objection to form.	11:09
3		THE WITNESS: All? I don't know.	11:09
4	BY MS. WE	AVER:	11:09
5	Q.	Yeah. Okay.	11:09
6		How would you find out?	11:09
7	Α.	I would have to look at the DYI file.	11:09
8	Q.	Okay. And have you looked at any DYI	11:09
9	files to	prepare for your deposition today?	11:09
10	Α.	No, I have not, because that would be a	11:09
11	violation	of my commitment to users' privacy.	11:09
12	Q.	Did you look at DYI files for any of the	11:09
13	named pla	intiffs in this action to prepare for the	11:09
14	depositio	n?	11:09
15	Α.	No, because that would be in violation of	11:09
16	my commit	ment to users' privacy.	11:09
17	Q.	To prepare	11:10
18	Α.	I would be fired	11:10
19	Q.	If your	11:10
20	Α.	if I look	11:10
21	Q.	If your lawyers had you look at the	11:10
22	plaintiff	s' DYI files to prepare for deposition in	11:10
23	this acti	on?	11:10
24	Α.	I would be fired.	11:10
25	Q.	Okay. Well, we'll table that.	11:10
			Page 103

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 65 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	Can you look at your	11:10
2	A. No one here	11:10
3	Q. Can you look at your own	11:10
4	A. I can only look at mine.	11:10
5	Q DYI oh, okay. So can you look at	11:10
6	your own DYI file to determine whether or not all	11:10
7	third-party behavioral data is included in it?	11:10
8	A. I can, but not right now.	11:10
9	Q. Okay. Right.	11:10
10	Okay. Give me a moment here.	11:10
11	Okay. So let's turn for a moment to the	11:11
12	page ending in 3428. It says "Location" at top.	11:11
13	Do you know who Maritza Johnson is?	11:11
14	A. No, I don't.	11:11
15	Q. Okay. And do you see, it says, "Knowing	11:11
16	where people are when they interact with our	11:11
17	services is useful for designing innovative	11:11
18	products"? Do you see that?	11:11
19	A. Yes, I do see that.	11:11
20	Q. So did Facebook track people's users'	11:11
21	location?	11:11
22	A. Facebook will have an understanding of the	11:11
23	user's location based on different signals.	11:11
24	Q. Okay. And you see here it says when	11:11
25	you say "different signals," what do you mean?	11:11
		Page 104

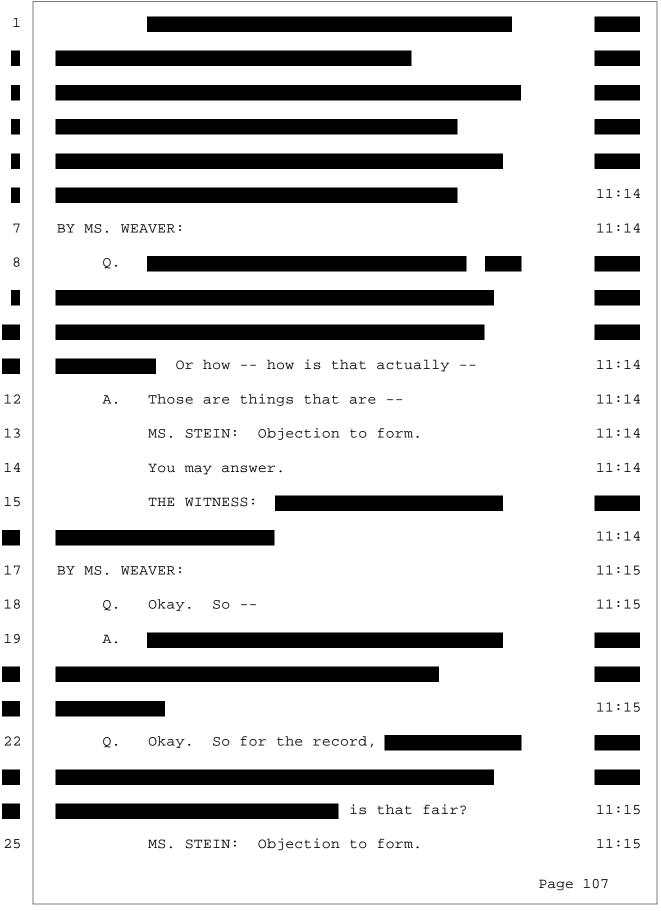
# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 66 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. Like if someone is using the app from	11:11
2	their mobile phone and they have allowed us access	11:11
3	to their GPS, we would have a precise, you know,	11:11
4	understanding of that location. If someone is	11:12
5	accessing Facebook through their computer, we will	11:12
6	try to determine their location from an IP address	11:12
7	and so on.	11:12
8	Q. Okay. And do you see where it says, "Is	11:12
9	derivative data produced (example, ad clusters)?"	11:12
10	It's the last bullet point	11:12
11	A. Ah.	11:12
12	Q on the top.	11:12
13	A. Yes.	11:12
14	Q. Okay. So the question is, what is	11:12
15	derivative data?	11:12
16	A. Could I read the whole thing quickly just	11:12
17	to make sure I'm	11:12
18	Q. Absolutely, of course.	11:12
19	(Pause while witness peruses document.)	11:12
20	A. Okay.	11:12
21	Q. What is derivative data?	11:12
22	MS. STEIN: I will just instruct the	11:13
23	witness to make sure that you only testify about	11:13
24	things that you know, and that if there are things	11:13
25	in this document that you don't know or are not a	11:13
		Page 105

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 67 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	company term, to please, you know, tell the	11:13
2	examiner, because you should not be testifying	11:13
3	beyond the scope of what your what's at issue in	11:13
4	this deposition and	11:13
5	MS. WEAVER: This is completely within the	11:13
6	scope, Deb, and that's improper coaching.	11:13
7	Q. So, sir, do you know what derivative data	11:13
8	is?	11:13
9	A. I think there is an example for derivative	11:13
10	data there.	11:13
11	Q. I'm sorry?	11:13
12	A. Ad clusters. Ad cluster is derivative	11:13
13	data.	11:13
14	Q. Okay. That's an example of derivative	11:13
15	data?	11:13
16	A. Yes.	11:13
17	Q. Okay. How is it derived, if you will?	11:13
18	How are ad clusters derived?	11:13
19	MS. STEIN: Objection to form.	11:13
20	THE WITNESS: So at a very high level, an	11:13
21		
		11:14
	Page	106

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# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 69 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	THE WITNESS:	
	, yes.	11:15
3	BY MS. WEAVER:	11:15
4	Q.	
	strike that.	11:15
6		11:15
7	Α.	
		11:15
13	Q. Okay. And is it contained in the DYI	11:15
14	file?	11:15
15	A. That how is that relevant for you?	11:15
16	Q. I get to ask the questions.	11:16
17	A. No, I mean I'm I'm thinking loudly.	11:16
18	That a user's information, when it is so the	11:16
19	okay. So let me take a step back.	11:16
20	That data that we are talking about are	11:16
21	anonymized. They are not associated with a given	11:16
22	user. And so it wouldn't show up in a in user's	11:16
23	DYI file.	11:16
24	Q. Okay. And when	11:16
25	MS. STEIN: I'm just waiting for my feed	
		Page 108

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1	here.	
2	Oh, could you read his answer back,	
3	please.	11:16
4	(The record was read by the	11:17
5	court reporter, as requested)	11:17
6	BY MS. WEAVER:	11:17
7	Q. And what do you mean by "associated"?	11:17
8	A. Like we have a broad understanding of who	11:17
9	lives in San Francisco but we don't know exactly who	11:17
10	lives in San Francisco.	11:17
11	Q. Okay. But the data's collected from	11:17
12	individual users, right?	11:17
13	A. It depends.	11:17
14	Q. On what?	11:17
15	A. It depends on whether the data has been	11:17
16	collected because some are explicitly said "I live	11:17
17	in San Francisco." Some people have their hometown	11:17
18	identified on Facebook, some people don't.	11:17
19	Q. Right, but it's still one individual. The	11:17
20	source of the the originally is one user,	11:17
21	right?	11:17
22	MS. STEIN: Objection to form.	11:17
23	BY MS. WEAVER:	11:17
24	Q. Because either I live in San Francisco or	11:17
25	I indicated I mean, all of this data comes from	11:17
	Page	109

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 71 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	individuals, right?	11:17
2	A. Some of the data sorry. Again, if	11:17
3	if it's according to the previous definition, if	11:17
4	it's native data, that means that you have provided	11:17
5	that information.	11:18
6	Q. Okay. So let's okay. Let's talk	11:18
7	A. Like you have defined San Francisco	11:18
8	Q. Right.	11:18
9	A to be your hometown.	11:18
10	Q. Perfect.	11:18
11	A. Okay.	11:18
12	Q. So it's associated with me initially,	11:18
13	right?	11:18
14	A. You have specifically suggested to your	11:18
15	Facebook friends by basically filling in that	11:18
16	specific field that Facebook asked you to do that	11:18
17	your hometown is San Francisco. You may live in	11:18
18	Denver, but your hometown appears to be	11:18
19	San Francisco.	11:18
20	Q. Okay. So an algorithm runs on this data	11:18
21	and it creates an ad cluster and puts me when	11:18
22	does it become disassociated with me? Because it	11:18
23	was initially associated, correct?	11:18
24	A. That association will never cease to exist	11:18
25	unless you basically go there and suggest that you	11:18
	Page	110

# Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 72 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	move to Denver.	11:18
2	Q. Okay. I'm just honestly, K.P., I'm	11:18
3	trying to understand your answer.	11:18
4	You said the data that we are talking	11:18
5	about is not associated with specific users. We	11:18
6	just talked about	11:19
7	A. Yes, please.	11:19
8	Q it was associated with an individual	11:19
9	user because they're from San Francisco.	11:19
10	A. Yes.	11:19
11	Q. So when does it become disassociated?	11:19
12	A. But I'm trying to explain to you the	11:19
13	distinction between data that comes from native	11:19
14	data, to use your	11:19
15	Q. Okay.	11:19
16	A the definition in this document, versus	11:19
17	behavioral data.	11:19
18	Q. Okay. And	11:19
19	A. So no, no, no. Sorry. I have to	11:19
20	be super precise here.	11:19
21	There are two kinds of native data. There	11:19
22	are native data that come because you have, as a	11:19
23	user, indicated that your hometown is San Francisco.	11:19
24	Q. Right.	11:19
25	A. And there is native data that comes from	11:19
	Page	111

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 73 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	your activity. So if hypothetically speaking, I	11:19
2	don't I don't know exactly what period of time we	11:19
3	are going to be looking at, but let's say for the	11:19
4	last three the last 30 days you have accessed	11:19
5	Facebook from an IP address in in San Francisco,	11:19
6	that is still, according to our definition, native	11:19
7	data. But it's it's not data that's it's	11:19
8	directly explicitly, you know, like, documented by	11:19
9	the user, but it's in data inferred by their	11:20
10	activity.	11:20
11	Q. Okay. And so the	11:20
12	A. Still native.	11:20
13	Q. I understand.	11:20
14	By the way, would you use a different word	11:20
15	than native data? Is there another way to reference	11:20
16	that?	11:20
17	A. I would probably use on-site activity.	11:20
18	Q. On-site activity?	11:20
19	A. Versus off-site activity.	11:20
20	Q. Okay. Perfect.	11:20
21	Do you would you use the the words	11:20
22	"appended data" or is there another term for that?	11:20
23	A. I haven't heard that term until recently.	11:20
24	Until this	11:20
25	Q. Okay. Do you have another understanding	11:20
	Page	112

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 74 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

11:20 A. Customer data provided by third parties or 11:20 something 11:20 A like that. 11:20 Q. All right. And then what about behavioral 11:20 data; is there another term of art at Facebook used 11:20 A. That's my definition of offline activity. 11:20 Q. offline activity. Okay. 11:20 Q. off-site. I see. Okay. 11:20 Q. Off-site. I see. Okay. 11:20 A. Okay. At the very high level, if we are 11:21 talking about the specific scenario that a business 11:21 Page 113				
3 something 4 Q. Okay. 5 A like that. 6 Q. All right. And then what about behavioral 7 data; is there another term of art at Facebook used 8 to reference that? 9 A. That's my definition of offline activity. 11:20 10 Q. Offline activity. Okay. 11 A. Oh, sorry, off-site activity. 11:20 12 Q. Off-site. I see. Okay. 11:20 13 14 15 16 17 18 18 19 19 11:21 22 24 25 25 26 27 28 29 29 20 20 21 21 22 21 22 22 23 24 24 25 25 25 26 27 28 29 20 21 21 21 22 21 22 22 23 24 24 25 25 26 27 28 28 28 28 28 28 28 28 28 28 28 28 28	1	of how pe	eople at Facebook refer to it?	11:20
Q. Okay.  A like that.  Q. All right. And then what about behavioral  to reference that?  A. That's my definition of offline activity.  Q. Offline activity. Okay.  A. Oh, sorry, off-site activity.  Q. Off-site. I see. Okay.  11:20  Q. Off-site. I see. Okay.  11:21  A. Okay. At the very high level, if we are  talking about the specific scenario that a business  11:21	2	Α.	Customer data provided by third parties or	11:20
A like that.  Q. All right. And then what about behavioral  to reference that?  A. That's my definition of offline activity.  Q. Offline activity. Okay.  A. Oh, sorry, off-site activity.  Q. Off-site. I see. Okay.  11:20  Q. Off-site. I see. Okay.  11:21  A. Okay. At the very high level, if we are  talking about the specific scenario that a business  11:21	3	something	g	11:20
data; is there another term of art at Facebook used  to reference that?  A. That's my definition of offline activity.  Q. Offline activity. Okay.  11:20  Q. Off-site. I see. Okay.  11:20  Q. Off-site. I see. Okay.  11:20  A. Okay. At the very high level, if we are  talking about the specific scenario that a business  11:21	4	Q.	Okay.	11:20
data; is there another term of art at Facebook used to reference that?  A. That's my definition of offline activity.  Q. Offline activity. Okay.  11:20  A. Oh, sorry, off-site activity.  12:20  Q. Off-site. I see. Okay.  13:21  A. Okay. At the very high level, if we are 11:21  talking about the specific scenario that a business 11:21	5	Α.	like that.	11:20
8 to reference that?  9 A. That's my definition of offline activity.  10 Q. Offline activity. Okay.  11:20  12 Q. Off-site. I see. Okay.  13  13  14  15  16  17  18  18  19  19  10  10  11:20  11:20  11:20  12  13  14  15  16  17  18  18  18  18  18  18  18  18  18	6	Q.	All right. And then what about behavioral	11:20
A. That's my definition of offline activity.  Q. Offline activity. Okay.  11:20  A. Oh, sorry, off-site activity.  12:20  Q. Off-site. I see. Okay.  13:20  13:20  14:20  A. Okay. At the very high level, if we are talking about the specific scenario that a business 11:21	7	data; is	there another term of art at Facebook used	11:20
Q. Offline activity. Okay.  A. Oh, sorry, off-site activity.  11:20  Q. Off-site. I see. Okay.  11:20  13  13  14  15  17  18  18  19  19  11:21  24  A. Okay. At the very high level, if we are talking about the specific scenario that a business 11:21	8	to refere	ence that?	11:20
A. Oh, sorry, off-site activity.  Q. Off-site. I see. Okay.  11:20  13  14  15  16  17  18  18  19  19  10  10  11:21  11:21  11:21  11:21  11:21  11:21	9	Α.	That's my definition of offline activity.	11:20
Q. Off-site. I see. Okay.  11:20  13  14  15  16  17  18  18  18  18  19  19  19  10  10  11:21  11:21  11:21  11:21  24  A. Okay. At the very high level, if we are 11:21  25  25  21  21  21  21  21  21  21	10	Q.	Offline activity. Okay.	11:20
11:21  A. Okay. At the very high level, if we are 11:21 talking about the specific scenario that a business 11:21	11	Α.	Oh, sorry, off-site activity.	11:20
11:21  A. Okay. At the very high level, if we are 11:21 talking about the specific scenario that a business 11:21	12	Q.	Off-site. I see. Okay.	11:20
11:21  A. Okay. At the very high level, if we are 11:21  talking about the specific scenario that a business 11:21	13			
11:21  A. Okay. At the very high level, if we are 11:21  talking about the specific scenario that a business 11:21				
11:21  A. Okay. At the very high level, if we are 11:21  talking about the specific scenario that a business 11:21				
11:21  A. Okay. At the very high level, if we are 11:21  talking about the specific scenario that a business 11:21				
11:21  24 A. Okay. At the very high level, if we are 11:21  25 talking about the specific scenario that a business 11:21				
11:21  A. Okay. At the very high level, if we are 11:21  talking about the specific scenario that a business 11:21				
11:21  A. Okay. At the very high level, if we are 11:21  talking about the specific scenario that a business 11:21				
11:21  A. Okay. At the very high level, if we are 11:21  talking about the specific scenario that a business 11:21				
A. Okay. At the very high level, if we are 11:21 talking about the specific scenario that a business 11:21				
A. Okay. At the very high level, if we are 11:21 talking about the specific scenario that a business 11:21				
talking about the specific scenario that a business 11:21				11:21
	24	Α.	Okay. At the very high level, if we are	11:21
Page 113	25	talking a	about the specific scenario that a business	11:21
				Page 113

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1	that is operating in San Francisco wants to target	11:21
2	users in San Francisco, they will run the campaign	11:21
3	for, let's say, two days; they will target specific	11:21
4	users that live in that area. They may target only	11:21
5	females or only men, people of a certain age, people	11:21
6	of a certain profession, depending on, you know,	11:21
7	like, what sort of campaign they want to run, right?	11:21
8	So that will all be effectively identified	11:21
9	as a potential audience of, let's say for the sake	11:21
10	of the argument, 20,000 users. They still have no	11:22
11	access to the information. They only understand	11:22
12	what is the potential audience their ad campaign can	11:22
13	reach.	11:22
14	And then when they start, you know, like,	11:22
15	placing the advertisement, then their advertisement	11:22
16	is going to go into an auction. That auction may	11:22
17	actually, you know, allow others to beat against	11:22
18	that same audience. So if there is a competitor of	11:22
19	this service, or another service that wants to	11:22
20	target people with similar characteristics that live	11:22
21	in San Francisco, they may or may not see the first	11:22
22	ad. So it's the highest bidder that will have the	11:22
23	ad show up.	11:22
24	So all that is so, you know, like,	11:22
25		11:22
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1		11:22
2	Q. Okay. So let me ask this: So I'm say	11:22
3	I'm being targeted in that ad campaign. Is there a	11:22
4	way for me to find out that I was targeted by those	11:22
5	categories that the advertiser chose?	11:22
6	A. You can see it only if that ad campaign	11:23
7	shows up to you.	11:23
8	Q. Okay. And only in realtime? And there's	11:23
9	no record of it after that?	11:23
10	A. I think you can actually see the the	11:23
11	information in realtime. But if you go to the DYI	11:23
12	file, you can see probably ad campaigns that you	11:23
13	have been displayed or you have seen yourself, or	11:23
14	you have clicked.	11:23
15	Q. Okay. But if they were	11:23
16	A. You know	11:23
17	Q targeted to me and I didn't take an	11:23
18	action, it's not in the DYI file; is that right?	11:23
19	A. You you will see the ad campaigns that	11:23
20	ended up showing up on your feed, but you wouldn't	11:23
21	see any ad campaigns that, for whatever reason, you	11:23
22	haven't seen, because there was another advertiser	11:23
23	that won the bid.	11:23
24	Q. Got it.	11:23
25	And so let's talk about the information	11:23
	Page	115

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1	that is used to create the derived data. How do you	11:23
2	determine what information can be used to apply	11:24
3	those algorithms?	11:24
4	A. I need to clarify that question.	11:24
5	Q. Yeah, it's so is only public	11:24
6	information used to create derived data?	11:24
7	MS. STEIN: Objection to form.	11:24
8	THE WITNESS: Okay. So are you talking	11:24
9	about derived data in the context of location, or	11:24
10	you're talking about derived data broadly?	11:24
11	BY MS. WEAVER:	11:24
12	Q. Well, what is derived data broadly?	11:24
13	A. I mean, I don't know of any use of derived	11:24
14	data broadly, but I'm trying to understand exactly	11:24
15	how you want me to answer the question in a	11:24
16	thoughtful way.	11:24
17	Q. Okay. Well,	
		11:25
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1	Q. But at large, is it fair to say that	11:25
2	derived data is created through algorithms running	11:25
3	on realtime data?	11:25
4	MS. STEIN: Objection to form.	11:25
5	THE WITNESS: I cannot talk about that.	11:25
6	But derived data is a a broad, you know, like,	11:25
7	industry term that you can use, and it's a legal	11:25
8	term as well, as far as I understand. It can be	11:25
9	used in different context and it doesn't always	11:25
10	require realtime processing.	11:25
11	BY MS. WEAVER:	11:25
12	Q. Okay. So let's we can stick with your	11:25
13	example then if you like for now.	11:25
14	What if I sent a a private a message	11:25
15	in Facebook Messenger to one friend saying "I used	11:25
16	to live in San Francisco" and I've never posted	11:25
17	anything publicly about it. Is that information	11:25
18	used to create the derived data for ad clusters?	11:26
19	A. No.	11:26
20	Q. Why not?	11:26
21	A. That's a private conversation between you	11:26
22	and your friend	11:26
23	Q. Okay.	11:26
24	A that	11:26
25	Q. So how does the algorithm distinguish	11:26
		Page 117

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1	let me ask this: When the data is being run on	11:26
2	algorithms, is it segregated by public or private	11:26
3	data?	11:26
4	A. So your definition of public or private is	11:26
5	what, if I may say?	11:26
6	Q. If a user designated something private or	11:26
7	restricted audience.	11:26
8	A. Okay. Let's take a little bit of a step	11:26
9	back. Because what we define as public data is	11:26
10	basically your first name, your last name, your	11:26
11	profile picture.	11:26
12	Q. Okay.	11:26
13	A. Anything else that comes with a an	11:26
14	audience selection doesn't necessarily belong	11:26
15	it's not necessarily by default public. It may have	11:26
16	a limited audience. It may be just you, if it's	11:26
17	things like your birthday, or it may be friends	11:27
18	or accessible to your friends.	11:27
19	What we always, you know, like, like to	11:27
20	suggest that communications that happen over	11:27
21	messenger is also by default private, meaning that	11:27
22	it's the content of your exchanges with your	11:27
23	friends belong to you and your friends. So that	11:27
24	wouldn't be considered public information. But it	11:27
25	wouldn't be considered necessarily private	11:27
	Page	118

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 80 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	information because it's not accessible by anybody	11:27
2	in that it's a private conversation but it's not	11:27
3	private data in that sense.	11:27
4	Q. And when Facebook is, let's say we can	11:27
5	just stick with your ad clusters example. When it	11:27
6	is using the algorithm to create derived data, such	11:27
7	as ad clusters, is it using that world of	11:27
8	information that you just described that is not	11:27
9	public?	11:27
10	A. We would be using native data such as your	11:27
11	registered home location and things like your IP	11:28
12	address to determine where you live.	11:28
13	Q. Okay. But what I'm trying to say is	11:28
14	and I gave you a different example. So if you	11:28
15	could, just follow my example. Okay.	11:28
16	A. We wouldn't. I think I made	11:28
17	Q. Okay.	11:28
18	A that point that	11:28
19	Q. When I when I look	11:28
20	A you telling your friends you live in	11:28
21	San Francisco is your business and it's not for us	11:28
22	to use in any kind of ads.	11:28
23	Q. Okay. And that's because reading messages	11:28
24	and using that content and making it available to	11:28
25	advertisers would violate Facebook's policies,	11:28
	Page	: 119

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 81 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	right?	11:28
2	A. Reading private communications between you	11:28
3	and your friends would be a violation of our	11:28
4	commitment to your privacy.	11:28
5	Q. Okay. Switching topics just for a second.	11:28
6	You know what capabilities are; is that	11:28
7	right?	11:29
8	A. In what	11:29
9	Q. In connection with in connection with	11:29
10	APIs?	11:29
11	A. Yes, I do.	11:29
12	Q. Okay. Sorry.	11:29
13	So are you familiar with the read stream	11:29
14	capability?	11:29
15	A. Read stream is an API but there is an	11:29
16	associated capabilities.	11:29
17	Q. Yeah. And what is that?	11:29
18	A. It's an API that allows a third party to	11:29
19	access someone's News Feed.	11:29
20	Q. Okay. And what does "read stream" mean in	11:29
21	particular?	11:29
22	A. It's a very poorly, you know, like,	11:29
23	defined	11:29
24	Q. It should probably be for the period 2012	11:29
25	to 2017.	11:29
	Pa	ge 120

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 82 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. Yes. So the News Feed is also referred as	11:29
2	stream.	11:29
3	Q. Uh-huh.	11:29
4	A. And that API and the corresponding	11:29
5	capability effectively describes the ability to read	11:29
6	the stream.	11:29
7	Q. Okay.	11:29
8	A. In other words, read the News Feed.	11:29
9	Q. Okay. And are you aware at any point in	11:30
10	time if third parties were allowed to read Facebook	11:30
11	Messenger messages?	11:30
12	MS. STEIN: Objection.	11:30
13	BY MS. WEAVER:	11:30
14	Q. Through through API capabilities?	11:30
15	MS. STEIN: Objection to form. And we're	11:30
16	talking about 2012 to 2017.	11:30
17	You may answer.	11:30
18	THE WITNESS: Between 2012 and 2017, I	11:30
19	don't think we made the the Messenger API the	11:30
20	current version of the Messenger API available.	11:30
21	THE REPORTER: I'm sorry. That that	11:30
22	THE WITNESS: So I'm between 2012 and	11:30
23	2017, the current version of the Messenger API was	11:30
24	not available. I think the only way for third	11:30
25	parties to access Messenger was through the Inbox	11:30
	Pa	ge 121

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 83 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	API.	11:30
2	MS. WEAVER: I'm sorry, I just need to	11:30
3	look really quickly.	11:31
4	Q. What is the Inbox API?	11:31
5	A. It's an API that allows a third party to	11:31
6	access a user's Messenger conversation.	11:31
7	Q. Okay. And what do those third parties	11:31
8	strike that.	11:31
9	What access were they given to	11:31
10	A. So the third	11:31
11	Q use Messenger conversation?	11:31
12	A. Yeah. The third parties that had access	11:31
13	to the Inbox API were app third parties that	11:31
14	replicated core Facebook functionality, including	11:31
15	messaging. So we call those integrations device	11:31
16	integrations because they were replicating	11:31
17	Facebook the Facebook app.	11:31
18	Q. Are you aware are you familiar with the	11:31
19	company Royal Bank of Canada, RBC?	11:31
20	A. Yes. Yes.	11:31
21	Q. Did did they have access to Messenger	11:31
22	inboxes during this time period?	11:32
23	A. They had the access to an API that allowed	11:32
24	them to write into someone's inbox.	11:32
25	Q. And why?	11:32
		Page 122

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 84 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. But but not to read.	11:32
2	Q. Okay. And why	11:32
3	A. Why?	11:32
4	Q did they have that access?	11:32
5	A. Because we were testing the ability for a	11:32
6	Royal Bank of Canada customer that wants to wire	11:32
7	money to friends to tell them through Messenger that	11:32
8	they have successfully wired the money.	11:32
9	Q. So I'm going to turn to the page ending	11:32
10	with 429 now. It's just the next page of the same	11:32
11	document.	11:32
12	Oh, strike it. I will move on.	11:32
13	Going, actually, to the page ending in	11:33
14	430. What is "facial recognition" as used in this	11:33
15	document?	11:33
16	A. Can I take a quick moment to read the	11:33
17	document?	11:33
18	Q. Of course. Sorry.	11:33
19	A. Thank you.	11:33
20	(Pause while witness peruses document.)	11:33
21	A. I'm sorry, there's a little bit of	11:33
22	background noise. I don't know where it's coming.	11:33
23	MS. WEAVER: I think that's Ms. Stein.	11:33
24	But maybe not.	11:33
25	MS. STEIN: Sorry. Sorry.	11:33
	Page	123

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 85 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	THE WITNESS: Oh. Okay.	11:33
2	MS. STEIN: I will I w	ill mute. The 11:33
3	gardeners are here. Hazards of	11:33
4	MS. WEAVER: Yes.	11:33
5	MS. STEIN: of COVID.	11:33
6	BY MS. WEAVER:	11:33
7	Q. I'm going to direct your	attention just to 11:33
8	a few pages here.	11:33
9	A. Okay.	11:33
10	Q. Great.	11:33
11	So what is facial recogni	tion, the facial 11:33
12	recognition feature that's referred	to in this 11:34
13	document?	11:34
14	A. And do you want me to rea	d what is defined 11:34
15	in this document or shall I tell yo	u 11:34
16	Q. Just tell me	11:34
17	A what my understanding?	11:34
18	Q your understanding.	11:34
19	Yes, sorry.	11:34
20	A. So it's a it's a code	that allows us to 11:34
21	understand who may be shown or seen	in a picture, in 11:34
22	a photo.	11:34
23	Q. Okay. And how does it wo	rk? 11:34
24	A. Technically?	11:34
25	Q. Yes.	11:34
		Page 124

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 86 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. Through a combination of pattern matching	11:34
2	and other characteristics.	11:34
3	Q. Combination of? I just didn't understand	11:34
4	you. Could you repeat it again.	11:34
5	A. Pattern matching.	11:34
6	Q. Pattern	11:34
7	A. So we try to see patterns.	11:34
8	Q. Pattern pattern matching?	11:34
9	A. Yes.	11:34
10	Q. Okay. And what patterns? It's looking at	11:34
11	people's faces for those patterns; is that correct?	11:34
12	A. Yeah. Would analyze certain	11:34
13	characteristics of your face and try to, you know,	11:34
14	create a matching with a pattern. And then when we	11:35
15	see a similar pattern, we can associate this back to	11:35
16	you.	11:35
17	Q. Okay. And so if you turn to the second	11:35
18	page here ending in 3431, do you see where it says	11:35
19	"Graph Search"? It's in bold.	11:35
20	A. Yeah.	11:35
21	Q. Okay. And then it says, "We're looking to	11:35
22	incorporate facial recognition results in Graph	11:35
23	Search."	11:35
24	Do you see that?	11:35
25	A. Yes.	11:35
		Page 125

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 87 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	Q. Do you what is Graph Search?	11:35
2	A. Graph Search is our own version of	11:35
3	searching within the graph.	11:35
4	Q. And what do you mean by graph?	11:35
5	A. Everything at Facebook is the graph. Any	11:35
6	entity, any connection that's affecting the part of	11:35
7	the graph.	11:35
8	Q. Okay. Is it a relational database?	11:35
9	A. It's not a a database per se. The	11:35
10	graph is I don't know. It's a it's an	11:35
11	abstract thing that describes basically every single	11:36
12	connection and entity on on the platform.	11:36
13	Q. Okay. So if somebody is using Graph	11:36
14	Search, they are searching all over Facebook's	11:36
15	entire network; is that right?	11:36
16	A. Sort of, because there may be exceptions	11:36
17	to that. Like people that opt out from	11:36
18	Q. Okay.	11:36
19	A from that they wouldn't have their	11:36
20	results in that.	11:36
21	Q. If people opt out, are they still in the	11:36
22	graph?	11:36
23	A. They can opt out from being discovered	11:36
24	through Graph Search.	11:36
25	Q. But they're still in the graph?	11:36
	P	age 126

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 88 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. But they are still in the graph, yes.	11:36
2	Q. Is there any way to be removed from the	11:36
3	graph?	11:36
4	A. You have to delete your Facebook account.	11:36
5	Q. Okay. And if I go to delete my Facebook	11:36
6	account, what is deleted? Is all the data relating	11:36
7	to me deleted?	11:36
8	A. Your interactions with public entities	11:36
9	will not be deleted.	11:36
10	Q. So how do you identify all of the data to	11:37
11	delete?	11:37
12	A. My my response would be anything that	11:37
13	lives in the "Download Your Information" file is	11:37
14	going to disappear.	11:37
15	Q. What about all the rest of the data in the	11:37
16	graph?	11:37
17	A. Again, the only exception here would be,	11:37
18	you know, like, your interactions with public	11:37
19	entities. If you end ended up commenting on	11:37
20	United's page you didn't like their service, that	11:37
21	is, by default, public and is not personal	11:37
22	information. And, to some extent, it belongs also	11:37
23	to United because you did that on their entity.	11:37
24	Q. So	11:37
25	A. But pretty much every everything else	11:37
	Page	e 127

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 89 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	that is associated to you will be deleted.	11:37
2	Q. Okay. And when you say "is associated to	11:37
3	me," what do you mean?	11:37
4	A. Any kind of on-site or off-site activity.	11:37
5	Q. What about derived data?	11:37
6	A. The derived data, again, if we are talking	11:38
7	about location? Are we?	11:38
8	Q. No. Just in general. Derived data in	11:38
9	general.	11:38
10	A. Oh. In general?	11:38
11	Q. Yeah.	11:38
12	A. Derived data may be your interest like we	11:38
13	discussed before that may be inferred from you	11:38
14	liking Beyonce's page, that will show up in the DYI	11:38
15	file. So, yes, they will be deleted.	11:38
16	Q. Okay. You you referred earlier to data	11:38
17	that is not associated with individuals. Do you	11:38
18	recall that?	11:38
19	A. I need to play back my you know, like,	11:38
20	my sentence. Okay. What about it?	11:38
21	Q. You okay. So there is data that is not	11:38
22	associated with individual users; is that right?	11:38
23	A. Overall?	11:38
24	Q. Yes.	11:38
25	A. Yes, we we do have some information	11:38
	Pa	ige 128

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 90 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	that is not associated with specific users.	11:38
2	Q. Right.	11:38
3	A. Like United's page on Facebook is not	11:38
4	associated with specific users.	11:38
5	Q. Okay. We'll put a pin in this and we'll	11:38
6	come back to it. Because I think really drilling in	11:39
7	on what Facebook can identify about me specifically	11:39
8	is at the heart of this deposition.	11:39
9	Okay. So going back to	
	Do you see that?	11:39
12	A. Yes.	11:39
13	Q. And it says,	
	. "	11:39
17	Do you see that?	11:39
18	A. Yes.	11:39
19	Q.	
		11:39
	Page	129

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 91 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	Q. Okay. And do you know whether or not	11:39
2		
		11:40
4	A. I don't know.	11:40
5	Q. Who would know?	11:40
6	A. I don't know.	11:40
7	Q. Who at Facebook was in charge for facial	11:40
8	tech recognition technology at this time?	11:40
9	A. I don't know.	11:40
10	Q. Who is Emily Sharpe?	11:40
11	A. I I don't know. I've heard that name	11:40
12	just recently.	11:40
13	Q. Okay. So I'd like for you to turn to the	11:40
14	next page. It says "Apps, Acquisition, and Creative	11:40
15	Labs" and it has the name of Travis Bright	11:40
16	underneath it. Do you see that?	11:40
17	A. Yes.	11:40
18	Q. And this is page 3433.	11:40
19	Who is Travis Bright?	11:40
20	A. I don't know.	11:40
21	Q. Okay. So I'm going to direct your	11:40
22	attention to the last paragraph there where it says,	11:40
23	it begins,	
	. "	11:41
25	Do you see that?	11:41
	P	age 130

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 92 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. And you said next page?	11:41
2	Q. I'm on the sorry. I'm on the bottom	11:41
3	paragraph on the page ending with 3433.	11:41
4	A. Oh, okay.	11:41
5	Sorry, which sentence?	11:41
6	Q. Well, let's do this. Do you see where it	11:41
7	says "Data Integration"?	11:41
8	A. Yes.	11:41
9	Q. Okay. So there it says, "Facebook's data	11:41
10	is hugely valuable but comes with a lot of	11:41
11	restrictions we've either placed on ourselves or by	11:41
12	external parties (regulators)."	11:41
13	Do you see that?	11:41
14	A. Yes.	11:41
15	Q. And it says a little bit lower there,	11:41
16	"Some apps want to take advantage of the data we	11:41
17	have while some are trying to simplify their app by	11:41
18	running it independently."	11:41
19	Do you see that?	11:41
20	A. Yes.	11:41
21	Q. And so they use as an example	
	п	11:41
24	Do you see that?	11:42
25	A. Yes.	11:42
		Page 131

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 93 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	Q.	What is	11:42
2	Α.		
			11:42
5	Q.	Got it.	11:42
6		And then looking forward, it says, "	
			11:42
9		Do you see that?	11:42
10	Α.	Let me see. Where are you now?	11:42
11	Q.	I'm sorry. It's two sentences here,	11:42
12	I'll go	at the sentence ahead. "You only need a	11:42
13	phone to	create an account, aliases used in the app	11:42
14	aren't l	inked to Facebook profiles, and they are	11:42
15	showing	ads so don't even need demographic or	11:42
16	aggregat	ed data."	11:42
17		Do you see that?	11:42
18	Α.	Yes.	11:42
19	Q.	And then it says,	
			11:42
22		Do you see that?	11:42
23	Α.	Yes.	11:42
24	Q.		
			11:42
			Page 132

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 94 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1	A. No.	11:42
2	Q. Okay. Now, it it's referring to	11:42
3	Facebook extracting data for reporting and search	11:43
4	warrants. Do you see that?	11:43
5	A. Yes, I do see that.	11:43
6	Q. Does Facebook do that?	11:43
7	A. Export data for search warrants?	11:43
8	Q. Yeah.	11:43
9	A.	
		11:43
11	Q. Okay.	11:43
12	A	11:43
13	THE REPORTER: I'm sorry. By the	11:43
14	BY MS. WEAVER:	11:43
15	Q. And when Facebook extracts data	11:43
16	THE REPORTER: I'm sorry.	
		11:43
18	THE WITNESS: I'm sorry?	11:43
19	THE REPORTER: You said something	11:43
20	?	11:43
21	THE WITNESS: I don't know if that's the	11:43
22	right term,	11:43
23	BY MS. WEAVER:	11:43
24	Q.	11:43
25	A. Yeah.	11:43
		Page 133

## Case 3:18-md-02843-VC Document 1086-20 Filed 12/12/22 Page 95 of 97 HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1		THE REPORTER: Thank you.	11:43
2	BY MS. WE	AVER:	11:43
3	Q.	And when Facebook	
			11:43
6	Α.	I haven't been involved in the process, so	11:43
7	I don't ki	now.	11:43
8	Q.	Okay.	
			11:44
11	Α.	My understanding is that, yes, we do.	11:44
12	Q.		
			11:44
14	Α.	I don't know.	11:44
15	Q.	Who would know?	11:44
16	A.	I don't know.	11:44
17	Q.	Okay. So here, going back to the	11:44
18	paragraph	where we started, it says "The next step	11:44
19	up from tl	his is sharing of anonymized, aggregated,	11:44
20	or hashed	data."	11:44
21		Do you see that?	11:44
22	Α.	Yes.	11:44
23	Q.	And what is anonymized data?	11:44
24	Α.	Anonymized is any data that cannot be	11:44
25	associate	d with a specific user.	11:44
			Page 134

# Federal Rules of Civil Procedure Rule 30

- (e) Review By the Witness; Changes.
- (1) Review; Statement of Changes. On request by the deponent or a party before the deposition is completed, the deponent must be allowed 30 days after being notified by the officer that the transcript or recording is available in which:
- (A) to review the transcript or recording; and
- (B) if there are changes in form or substance, to sign a statement listing the changes and the reasons for making them.
- (2) Changes Indicated in the Officer's Certificate. The officer must note in the certificate prescribed by Rule 30(f)(1) whether a review was requested and, if so, must attach any changes the deponent makes during the 30-day period.

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2019. PLEASE REFER TO THE APPLICABLE FEDERAL RULES

OF CIVIL PROCEDURE FOR UP-TO-DATE INFORMATION.

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